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Executive Board

Connie Gillette Chairperson

Dave Myers Vice-Chairperson

Catherine Botts
Secretary

Steve Lampe Treasurer

Member Districts

Byron Center
Caledonia
Comstock Park
Delton-Kellogg
East Grand Rapids
Forest Hills
Fruitport
Grandville
Godfrey-Lee
Gull Lake
Jenison

Kalamazoo RESA Kent City Kentwood Lowell

Northview Rockford

South Haven Sparta

Spring Lake

Thornapple-Kellogg

Wayland Union Wyoming Zeeland

Dear Pool Member:

The West Michigan Risk Management Trust (WMRMT) is an organization comprised of member school districts located in West Michigan. Formed in July 1990 to provide casualty and liability insurance. The membership has increased from the original 13 member districts to the current 24 members. The WMRMT insurance program also includes boiler and machinery coverage, risk management, third-party administration of claims, and loss prevention programs.

The WMRMT is a trust voluntarily established pursuant to Section 2 of Chapter 124 (P.A. 1951, No. 35, Section 2) and Section 5 of Chapter 124 (P.A. 1982, No. 138, Section 5) of the Michigan Compiled Laws for the purpose of providing participating school districts such services and security as are approved by the Board of Directors and permitted by the laws of the State of Michigan. Article 5 of the Interlocal Agreement and Bylaws established a Board of Directors and Officers of the Pool. Bylaws stipulate that the Board of Directors would determine the general policy of the Pool and that the chairperson would serve as the chief policy officer of the Pool.

In the fall of 1989, the Kent County Superintendent's Association expressed an interest in forming a self-insurance pool for the Kent County area. The Kent County Superintendent's Association is an organization located in West Michigan that includes all K-12 school districts in Kent County.

The WMRMT was established to create a cooperative atmosphere in which to provide:

- Increased or improved property and liability coverage's
- Reduced premiums
- Improved loss prevention programs
- Increased protection against extraordinary swings in insurance premiums
- The ability of Pool members to share in the interest income from their premiums
- Security against paying premiums several times greater than actual losses

Based on current entry procedures, new prospective members to WMRMT submit five-year loss histories with substantiating data along with exposure information on property values, vehicles, teachers, and student populations. The Executive Committee reviews this information to determine eligibility and compatibility with the current Pool members, with a 35 percent loss ratio as an established criteria for admissions, and makes a recommendation to the Board of Directors. The geographic scope of the trust includes an approximate 60-mile radius from Grand Rapids, Michigan.

Financial Management

WMRMT is a risk-sharing, self-insurance pool with a self-insurance retention (SIR) of \$175,000 per occurrence, which is protected by excess insurance of adequate amounts over the SIR. The loss fund contribution is based on property values, vehicles, teachers, student population, and other pertinent data as reviewed annually. The loss fund is secured by unlimited aggregate coverage in excess of the fund in accordance with Section 7 (a)(iv) of P.A. 138 of 1982 of the Michigan Compiled Laws.

The treasurer of WMRMT serves as a fiscal agent for the pool and is responsible for setting up and maintaining the appropriate accounting system for the pool operations.

WMRMT accounting records for general operations are maintained on an accrual basis, with the contributions (assessments) from members recorded as revenue when submitted and measurable expenditures are recorded when the services are received and the liabilities incurred.

Article 8 of the bylaws provides that the board of directors shall approve a preliminary budget for the administration of WMRMT by June 30 of each year. Upon review and submission, the board shall annually adopt the budget, which includes the annual contributions (assessments) to the member school districts.

Financial reports are produced showing budget and actual expenditures by line item. These reports are reviewed monthly by the finance committee and the board of directors. Individual line items are reviewed and analyzed for budgetary compliance.

Bylaws and state statutes require annual audits of the books of WMRMT. Plante & Moran, PLLC has been contracted to provide the auditing service. Tillinghast-Towers Perrin has been contracted to provide an actuarial service as required by the State. The use of accounting principles generally accepted in the United States of America and Governmental Accounting Standard Board (GASB) No. 10 and GASB No. 30, an amendment of GASB No. 10, are contained in this report.

Financial Management (Continued)

The first year aggregate loss fund was set at \$335,000 and funded at the 100 percent level, the second year, 1991-1992, aggregate loss fund was set at \$333,663 and funded at the 100 percent level. The third year, 1992-1993, aggregate loss fund was set at \$339,132 and funded at the 100 percent level. The fourth year, 1993-1994, aggregate loss fund was set at \$405,000 and funded at the 100 percent level. The fifth year, 1994-1995, aggregate loss fund was set at \$453,000 and funded at the 100 percent level. The sixth year, 1995-1996, aggregate loss fund was set at \$450,000 and funded at the 100 percent level. The seventh year, 1996-1997, aggregate loss fund was set at \$532,500 and funded at the 100 percent level. The eighth year, 1997-1998, aggregate loss fund was set at \$650,000 and funded at the 100 percent level. The ninth year, 1998-1999, aggregate loss fund was set at \$650,000 and funded at \$620,000. The tenth year, 1999-2000, the aggregate loss fund was set at \$725,000 and funded at \$650,000. The eleventh year, 2000-2001, the aggregate loss fund was set at \$775,000 and funded at \$700,000. The twelfth year, 2001-2002, the aggregate loss fund was set at \$775,000 and funded at the 100 percent level. The thirteenth year, 2002-2003, the aggregate loss fund was set at \$974,000 and funded at the 100 percent level. The fourteenth year, 2003-2004, the aggregate loss fund was set at \$1,000,000 and funded at the 99.9 percent level, and in the fifteenth year, 2004-2005, the aggregate loss fund was set at \$1,012,692 and funded at the 100percent level.

Fund balances consisting of claim reserves and bank cash balances are invested in order to maximize earnings in each fund. WMRMT's interlocal agreement states that the investments shall be in accordance with those practices permitted by Michigan School Law as permitted under the Insurance Code of 1956, Act 219 of the Public Acts of 1956, as amended. All investments are made in recognition of liquidity needs for operating expenses and claim payments.

Revenue for the 2004-2005 fiscal year totaled \$3,173,530, of which \$37,176 was interest earnings.

Expenses for the 2004-2005 fiscal year totaled \$2,867,034 as follows:

Excess insurance premiums	* • • • • • • • • • • • • • • • • • • •
Provision for claims	\$ 1,705,892
Contract services	657,058
Operating expenses	310,819
- La monte exhauses	193,265

Each year, funding is accomplished by allocation of cost per member, and the member costs are developed through a formula that accounts for factors such as property values, student and vehicle counts, and loss experience. Each member is responsible for their portion of the loss fund on a proactive (up-front) basis. Since the losses continue to be funded at a maximum exposure level, there are no requirements for post-loss funding.

Cost Containment

WMRMT's claims/risk management committee evaluates claims and makes recommendations to the Board of Directors on policies or procedures needed to reduce risk in certain areas. The Committee also arranges loss prevention management seminars.

Using contracted services for loss prevention, third-party claims administration, and risk management has also allowed the trust to control claims and costs.

WMRMT also has contractual arrangements with Gallagher Basset Services, Inc. for the third-party claim administration and management. This agreement calls for claims management, loss control assistance, monthly loss runs, and other claims administration services, including regular attendance at claim committee meetings and full board meetings.

WMRMT has a contractual arrangement with Arthur J. Gallagher & Co. for renewal data gathering, market submission, proposal summaries, and other risk management administrative support to the board. These relationships are integral to the operation of WMRMT.

Summary

The independent auditor's report issued by Plante & Moran, PLLC and the actuary report provided by Tillinghast-Towers Perrin is included in this report.

This report supports the philosophy of providing improved coverages and reducing costs that lead to the creation of WMRMT.

WMRMT continues on a course of controlled growth and expanded loss control with a focus on reducing losses.

Sincerely,

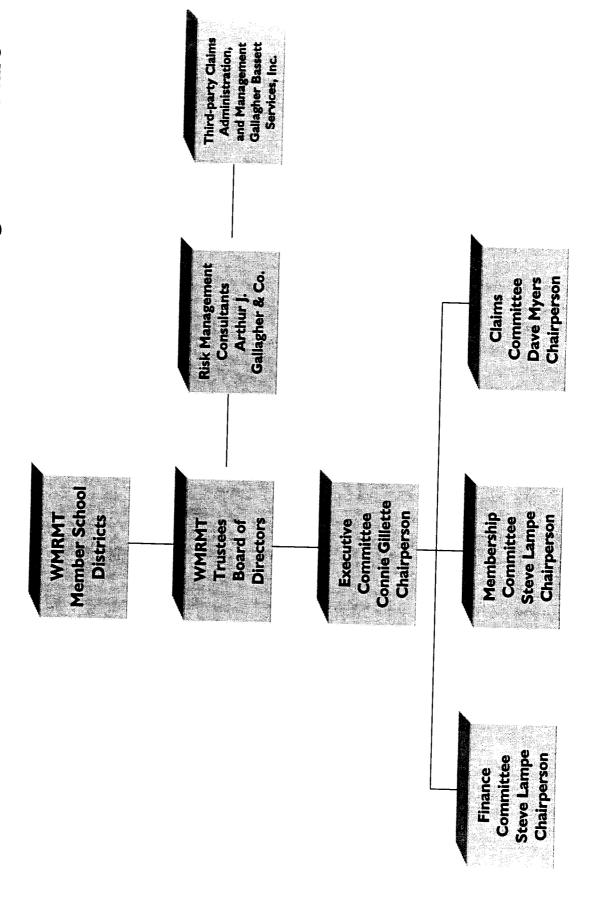
Connie Gillette, Chairperson

Connie Gilletto

Executive Committee

West Michigan Risk Management Trust

Organization Chart



West Management Risk Management Trust

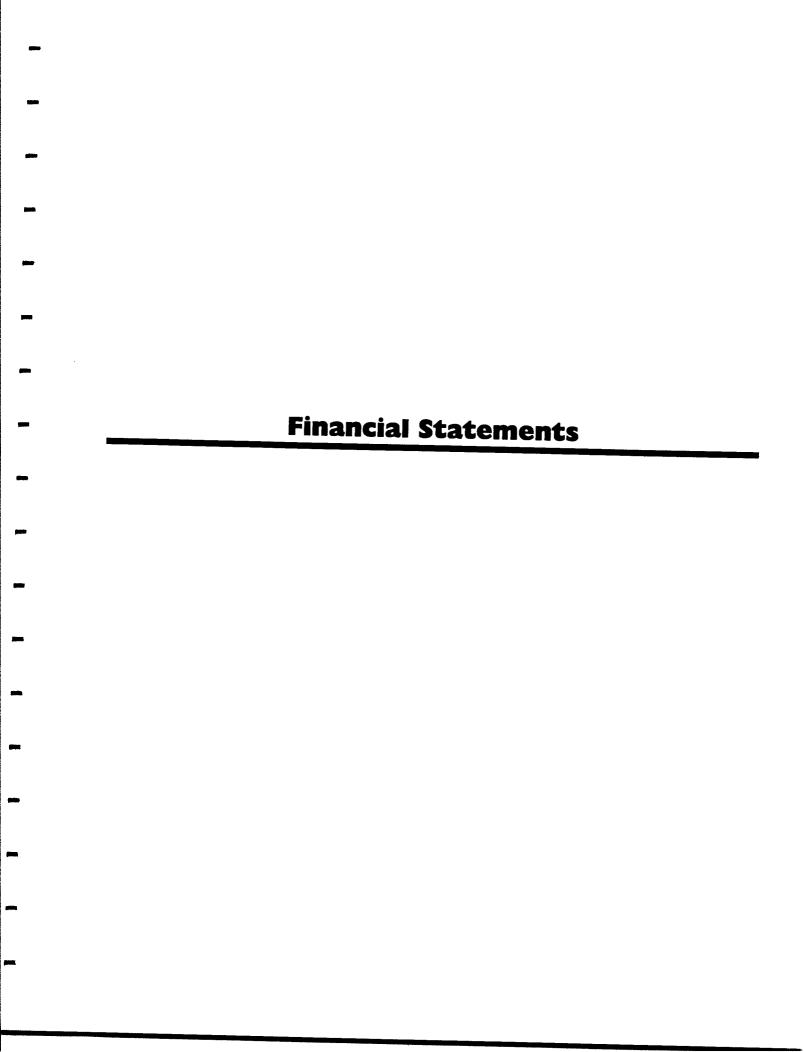
Executive Officers and Board of Directors As of June 30, 2005

EXECUTIVE COMMITTEE

Board Chairperson	
Board Vice Chairperson	Dave Myers – South Haven
Board Secretary	Catherine Botts – Byron Center
Board Treasurer	Steve Lampe – Kent City
Board Chairperson of Claims/	•
Risk Management Committee	Dave Myers – South Haven
Chairperson of Membership/Finance . Committee	Steve Lampe – Kent City

BOARD OF DIRECTORS

BOARD MEMBERS	DISTRICTS
Catherine Botts	Byron Center
Jim Olsen	Caledonia
Jill Kasul	Comstock Park
Ron Archer	Delton Kolloga
Doug Derks	Fast Grand Panids
Tim Raymer	Ecrost Lilla
Pam Kihn	Envisor and
James Cassis	Godfroy Loo
Deb Reese	Crandville
Lisa Anderson	Gullala
Kim Hansen	Janiara
Holly Norman	Volument a DESA
Steve Lampe	Naiamazoo RESA
Steve Zakem	
Connie Gillette	Kentwood
John Zielinski	N. Lowell
Mike Cuneo	Da-life I
J. David Myers	
Randy Neelis	South Haven
Deb Miller	Sparta
Chris Marcy	
Marc Faber	I nornappie Kellogg
David Van Ginhoven	Vyyoming
lim English	·····∠eeland
Jim English	Wayland Union



Financial Report
with Required Supplemental Schedules
June 30, 2005

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Plante & Moran, PLLC



1111 Michigan Ave. East Lansing, MI 48823 Tel: 517.332.6200 Fax: 517.332.8502 plantemoran.com

Independent Auditor's Report

To the Board of Directors
West Michigan Risk Management Trust

We have audited the balance sheet of West Michigan Risk Management Trust as of June 30, 2005 and 2004 and the related statements of revenue, expenses, and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of West Michigan Risk Management Trust at June 30, 2005 and 2004 and the changes in financial position, including cash flows, for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis is not a required part of the basic financial statements but is supplemental information required by the Governmental Accounting Standards Board (GASB). We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplemental information. However, we did not audit the information and express no opinion on it.

Plante & Moren, PLLC

September 29, 2005



Management's Discussion and Analysis

Using this Annual Report

This annual report consists of the statement of net assets, the statement of revenue, expenses, and changes in net assets, and the statement of cash flows. Along with the footnotes, they provide detailed financial information concerning the West Michigan Risk Management Trust (the "Trust"). This section, the management's discussion and analysis, is intended to provide an overview of the Trust's financial condition, results of operations, and other key information.

Financial Overview

In analyzing the Trust's financial position, it is important to recognize the mission of the Trust. From a financial perspective, the Trust's general objectives are to formulate, develop, and administer, on behalf of the members, a program of insurance, to obtain lower costs for that coverage, and develop a comprehensive loss prevention program. As of June 30, 2005, 24 Michigan school districts participate in the Trust.

The key financial statistics for the Trust would be based on total anticipated claims to be paid in a specific policy year as compared to the contributions received from members, otherwise

			Polic	y Year Endec	i	
Total contributions		2005		2004		2003
Total estimated claim payments Loss ratio	\$	3,130,811 600,999	\$	3,307,375 999,999	\$	2,952,320 673,233
Total estimated claim payments for each pol	icv ve	19.2%	٠ ـ ١ •			22.8%

Total estimated claim payments for each policy year consist of claim payments and an estimate of unsettled claims estimated by a third-party administrator and an estimate of claims incurred but not reported by an independent actuary. The methods of making such estimates are continuously reviewed by management, and according to industry practice, any changes to these estimates will have an impact on reported results of future periods. Claim payments can change significantly from period to period because the ultimate amount paid for claims is dependent on the frequency of claims filed as well as other events such as jury decisions, court interpretations,

Management's Discussion and Analysis (Continued)

Financial Overview (Continued)

To reduce the Trust's exposure to large specific claims, the Trust enters into excess insurance contracts to recover specific claim losses in excess of stated amounts in the excess insurance contract. Currently, the per claim limit totals \$175,000.

The Trust's total assets, liabilities, and net assets have fluctuated from a year ago, which is due to the 13 percent decrease in total expenses in 2005. One hundred percent of assets consist of cash and cash equivalents. Approximately 72 percent of total liabilities consist of reserve for claims. Due to the nature of property/casualty claims and the related reporting and settlement processes of claims, it is anticipated, based on historical averages of the Trust, that approximately 44 percent of the estimated reserve for claims will be settled within one year. The analysis below presents a comparison of the Trust's current year financial position to the prior year:

		2005		2004	% Change
Total assets (all current)	<u>\$</u>	2,812,491	<u>\$</u>	2,200,336	27.8%
Current liabilities Long-term liabilities	\$	877,612 593,990	\$	519,688 646,255	68.9% -8.1%
Total liabilities		1,471,602		1,165,943	26.2%
Net assets (unrestricted)		1,340,889		1,034,393	29.6%
Total liabilities and net assets	\$	2,812,491	\$	2,200,336	27.8%

Management's Discussion and Analysis (Continued)

Financial Overview (Continued)

The following table shows the major components of income from operations for the current year, compared to the prior year:

	_	2005	2004	% Change
Income				
Member contributions Interest income Other income	\$	3,130,811 37,176 5,543	\$ 3,307,375 20,390 1,503	-5.3% 82.3% 268.8%
Total income		3,173,530	3,329,268	-4.7%
Expenses				
Total provision for claims Total operating expenses		657,058 2,209,976	 944,421 2,346,170	-30.4% -5.8%
Total expenses		2,867,034	3,290,591	-12.9%
Total Increase in Net Assets	\$	306,496	\$ 38,677	692.5%

The decrease in operating expenses is a result of a decrease in the excess insurance premiums for 2005. Total provision for claims, as noted above, is dependent on many factors and will change from year to year based on these factors.

Economic Factors and Next Year's Rates

The expected rates charged by the Trust for member contributions for the next fiscal year are expected to decrease approximately 5 percent. All other operating expenses are expected to remain consistent with amounts reported in 2005. The provision for claim payments is expected to be consistent with historical trends, and we are unaware of any economic events or legislative events that would have significant impact on the operations of the Trust.

Contacting the Trust's Management

This financial report is intended to provide our members and regulators with a general overview of the accountability for the money it receives. If you have questions about this report or need additional information, we welcome you to contact Steve Lampe, finance manager, West Michigan Risk Management Trust, at 616-678-7714.

Statement of Net Assets

	June 30			
	2005		2005 200	
Assets Cash and cash equivalents (Note 2)	<u>\$</u>	2,812,491	<u>\$</u>	2,200,336
Liabilities and Net Assets				
Current Liabilities Accounts payable Deferred revenue Current portion of reserve for claims (Note 3)	\$	4,048 414,564 459,000	\$	20,138 5,550 494,000
Total current liabilities		877,612		519,688
Long-term Liabilities - Reserve for claims - Net of current portion (Note 3)		593,990		646,255
Total liabilities		1,471,602		1,165,943
Net Assets - Unrestricted		1,340,889		1,034,393
Total liabilities and net assets	<u>\$</u>	2,812,491	\$	2,200,336

Statement of Revenue, Expenses, and Changes in Net Assets

	Year En	Year Ended June 30		
	2005	2004		
Income				
Member contributions	\$ 3,130,811	\$ 3,307,375		
Interest income	37,176	, -,,		
Other income	5,543	,-,-		
		1,303		
Total income	3,173,530	3,329,268		
Expenses		, ,		
Provision for claims (Note 3):				
Payments	744 222	***		
(Deduction) addition to reserve for claims	744,322	322,592		
Reinsurance premiums (Note 4)	(87,264)	,		
Service agent fees	1,705,892	1,881,095		
Claims management fees	210,908	202,395		
Administrative expenses:	99,911	98,939		
Professional fees	•• ••			
Appraisal service	28,694	20,600		
MCCA assessments	2,600	2,729		
Loss control	150,121	114,524		
Other	-	3,801		
Cirici	11,850	22,087		
Total expenses	2,867,034	3,290,591		
Increase in Net Assets	306,496	38,677		
Net Assets - Beginning of year	1,034,393	995,716		
Net Assets - End of year	\$ 1,340,889	\$ 1,034,393		

Statement of Cash Flows

		Year Ende	ed J	une 30
		2005		2004
Cash Flows From Operating Activities				
Cash received from members	\$	3,539,825	\$	3,310,764
Cash paid for claims		(744,322)		(322,592)
Cash paid to suppliers and others		(2,220,524)		(2,348,866)
Net cash provided by operating activities		574,979		639,306
Cash Flows From Investing Activities - Interest income				
received		37,176		20,390
Net Increase in Cash and Cash Equivalents		612,155		659,696
Cash and Cash Equivalents - Beginning of year		2,200,336		1,540,640
Cash and Cash Equivalents - End of year	<u>\$</u>	2,812,491	<u>\$</u>	2,200,336

A reconciliation of increase in net assets to net cash flows provided by operating activities is as follows:

		Year End	ed Ju	ne 30
		2005		2004
Increase in net assets Adjustments to reconcile increase in net assets to net cash from operating activities:	\$	306,496	\$	38,677
Interest income Decrease in assets - Accounts receivable Increase (decrease) in liabilities:		(37,176) -		(20,390) 3,389
Accounts payable Deferred revenue Reserves for claims		(16,090) 409,014 (87,265)		(4,200) - 621,830
Net cash provided by operating activities	<u>\$</u>	574,979	\$	639,306

There were no significant noncash investing, capital, or financing activities during the years ended June 30, 2005 and 2004.

Notes to Financial Statements June 30, 2005 and 2004

Note I - Nature of Entity and Significant Accounting Policies

West Michigan Risk Management Trust (the "Trust") was established July 1, 1990, under the laws of the State of Michigan as a governmental group risk retention trust. The Trust provides a single multi-peril contract under which the members are covered for various types of risk including: property (all risk), general, automobile liability, loss and physical damage, mobile equipment, EDP software, fine arts and other miscellaneous property, crime, and boiler machinery. Membership in the Trust is open to all school districts in western Michigan, of which 24 currently participate.

The Trust provides risk management, consisting of compensating members for losses, costs, and expenses related to the stated coverage's and using the funds contributed by members to defend any member of the trust against stated liability or loss. Membership in the Trust is considered after a formal request supported by a resolution from the Board of Education of the applying school district. Any member joining the Trust is required to remain a member for a minimum of three full years. A member may withdraw from the Trust after the member's initial three-year term by giving nine months' prior written notice.

Trust underwriting and rate setting policies are established after consultation with excess insurance underwriters and actuaries. Members are given 30 days notice to make annual contributions to the Trust. The annual contributions are based on a final budget approved by the board of directors.

The Trust uses the accrual method of accounting. Contributions from members, which are calculated by the Trust, are recorded as revenue. Claim losses, along with excess insurance premiums, service fees, training program expense, and administrative expenses, are recorded as expenses. The estimated total cost of claim losses is accrued based on the estimate of claims that ultimately will be filed for an insurance period. The revenue, including investment income, and expenses for each self-insurance year are accounted for separately to determine excess equity or funding deficits. To the extent contributions finally are deemed to exceed claim losses and other costs, excess amounts will be refunded to members based on total premiums paid in an individual policy year. If necessary, funding deficits in individual policy years will be recovered through additional member contributions assessed to members participating in that policy year.

Cash and Cash Equivalents - The Trust considers all highly liquid investments purchased with a maturity of three months or less to be cash and cash equivalents.

Notes to Financial Statements June 30, 2005 and 2004

Note I - Nature of Entity and Significant Accounting Policies (Continued)

Reserve for Claims - The reserve for claims represent the estimated liability for unpaid insurance losses and related expenses from reported claims and claims incurred but not reported. Changes to estimates are reflected in earnings currently.

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain amounts and disclosures in the financial statements. Actual results could differ from those estimates. Significant estimates exist relating to the reserve for claims as described in Note 3.

Tax Status - Premium and investment income of the Trust is tax exempt under Section 115 of the Internal Revenue Code. Accordingly, no provision for income taxes is reflected in the financial statements.

Reclassification - Certain 2004 amounts have been reclassified to conform to the 2005 presentation.

Note 2 - Deposits

The Trust's investment policy authorizes the Trust to make deposits in the accounts of federally insured banks, credit unions, and savings and loan associations that have offices in Michigan.

The Trust designated Comerica Bank for the deposit of its funds.

The Trust's cash and investments are subject to several types of risk, which are examined in more detail below:

Custodial Credit Risk of Bank Deposits - Custodial credit risk is the risk that in the event of a bank failure, the Trust's deposits may not be returned to it. The Trust does not have a deposit policy for custodial credit risk of bank deposits. At year end, the Trust's deposit balance of \$2,844,461 had \$2,744,461 of bank deposits (checking and savings accounts) that were uninsured and uncollateralized. The Trust believes that due to the dollar amounts of cash deposits and the limits of FDIC insurance, it is impractical to insure all deposits. As a result, the Trust evaluates each financial institution with which it deposits trusts and assesses the level of risk of each institution; only those institutions with an acceptable estimated risk level are used as depositories.

Notes to Financial Statements June 30, 2005 and 2004

Note 3 - Reserve for Claims

The estimated reserve for unsettled claims filed is provided by the third-party administrator. The reserve for claims incurred but not reported is estimated by an independent actuary based upon the Trust's historical experience of claims incurred prior to June 30, 2005. The estimates reflect the best judgment as to the potential for claims to increase beyond the amounts already paid and reserved on filed claims. It is at least reasonably possible that a material change in the estimate could occur within the near term and thus the actual claims paid may be substantially different than these estimates. Any future adjustments to these amounts will affect the reported results of future periods.

The following summarizes the reserve for claims at June 30, 2005 and 2004:

Claims filed at June 30 that remain unsettled as	2005		2004
of that date Estimate of claims relating to periods prior to June 30 not filed as of that date that are	\$ 412,158	\$	608,304
expected to be filed in the future	 640,832	_	531,951
Total	\$ 1,052,990	<u>\$</u>	1,140,255

Notes to Financial Statements June 30, 2005 and 2004

Note 3 - Reserve for Claims (Continued)

The following represents changes in reserve for claims for the years ended June 30, 2005 and 2004:

		2005		2004
Reserve for Claims - Beginning of year	\$	1,140,255	\$	518,425
Incurred Claims and Claims				
Adjustment Expenses				
Provision for claims in the current year		600,999		906,000
Increase in provision for claims incurred		,		700,000
incurred in prior years		56,058	_	38,422
Total incurred claims and claims				
adjustment expenses		657,057		944,422
Payments				
Claims and claims adjustment expenses paid for				
claims incurred in the current year		180,928		286,122
Claims and claims adjustment expenses paid for				
claims incurred in prior years		563,394		36,470
Total payments		744,322		322,592
Reserve for Claims - End of year	\$	1,052,990	\$	1,140,255
The following, based on historical trends of the Trussettlement of claims at June 30, 2005 and 2004:	st, si	ummarizes	the	anticipated
		2005		2004
Claims anticipated to be settled within one year	\$	459,000	\$	494 000
Claims anticipated to be settled in excess of one year	Ψ	593,990	Φ	494,000 646,255
		3.5,770		0 10,233
Total reserve for claims	\$ 1	,052,990	<u>\$</u>	1,140,255

Notes to Financial Statements June 30, 2005 and 2004

Note 4 - Excess Insurance Coverage

The Trust uses excess insurance agreements to reduce its exposure to large aggregate and specific losses. These agreements allow the Trust to recover losses in excess of aggregate and specific coverage's specified in the agreements; however, the primary liability of the Trust is not discharged for the risks covered by these agreements. The Trust does not report claims liabilities expected to be paid under these agreements unless it is probable that those liabilities will not be covered and paid by excess insurance agreements. Premiums ceded under these agreements during the years ended June 30, 2005 and 2004 were \$1,916,800 and \$2,083,490, respectively. Amounts deducted from reserve for claims for expected recoveries under these contracts totaled approximately \$240,000 and \$125,000 at June 30, 2005 and 2004, respectively.

Note 5 - Related Party Transaction

In June 2005, the board of directors approved a \$300,000 loan to a related party, West Michigan Health Insurance Pool. The amount advanced took place in July 2005. This is a no interest loan, which will be repaid to the Trust in November 2005.

Required Supplemental C. L.
Required Supplemental Schedules

Plante & Moran, PLLC

plante moran

1111 Michigan Ave. East Lansing, MI 48823 Tel: 517.332.6200 Fax: 517.332.8502 plantemoran.com

To the Board of Directors West Michigan Risk Management Trust

We have audited the financial statements of West Michigan Risk Management Trust for the years ended June 30, 2005 and 2004. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedules, as listed in the table of contents, are presented for the purpose of additional analysis and are not a required part of the basic financial statements. This information for the years ended June 30, 2005 and 2004 has been subjected to the procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The schedules of operations and claims development from June 30, 1996 through June 30, 2005 have been prepared from financial statements for each of the respective periods shown in the schedule of operations and net assets by policy year and schedule of claims development as updated for subsequent activity. We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements from which the schedule of operations and net assets by policy year and schedule of claims development were derived. In our opinion, the schedule of operations and net assets by policy year and schedule of claims development are fairly stated in all material respects in relation to the financial statements from which they were derived.

Plante & Moran, PLLC

September 29, 2005



Schedule of Operations for the Year Ended June 30, 2005

Total	\$ 3,130,811	3,173,530		744.377	(87.264)	1,705,892	99,911	28.694	2,600	150,121 11,850	2,867,034	\$ 306,496
Prior Years 1995-1996 1996-1997 1997-1998 1998-1999 1999-2000 2000-2001 2001-2002 2002-2003 2003-2004 2004-2005	\$ 3,130,811	3,148,113		180,928	420,071	1,705,892	116'66	28,694	2,600	150,121	2,810,975	\$ 337,138
2003-2004	7,145	7,145		230,062	(136,063)		•	,	•		93,999	\$ (86,854)
2002-2003	\$ 6,174	6,174		136,473	(197,746)	, ,	•	•	1		(61,273)	\$ 67,447
2001-2002	\$ 2,221	2,221		106,729	(50,457)		1	•			56,272	\$ (54,051)
2000-2001	2,109	2,109		ı	(18,381)		•	1			(18,381)	\$ 20,490
1999-2000	740	740		90,130	(100,768)	1	•			•	(10,638)	\$ 11,378
1998-1999	\$ 912	912		1	(3,920)			• •	•		(3,920)	4,832
1997-1998	\$. 285	285		1				· .	•		•	285
1996-1997	2,336	2,336		,	1 1	1 1			•	· 		2,336 \$
1995-1996	(1,098)	(1,098)				i i	,	,	1			\$ (860'1)
Prior Years	4,593	4,593		1	' '	1 1	•					\$ 4,593 \$ (1,098) \$ 2,336
Income	Member contributions Investment income Other income	Total income Expenses	Provision for claims: Payments	Addition (reduction) to	Excess insurance premiums	Claims management fees	Professional fees	Appraisal service	Other	Total expenses	Excess of Income Over	

Schedule of Operations and Net Assets by Policy Year From Inception Through June 30, 2005

	Prior Years	Prior Years 1995-1996 1996-1997	1996-1997	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005	Total
Income Member contributions	\$ 5.883.583	\$ 1,458,794 \$ 1,584,536	\$ 1.584.536	\$ 1.663.462	\$ 1.600,974	\$ 1.654.179	\$ 1.688.446	\$ 2.124.218	\$ 2 952 320	\$ 3 307 375	130811	\$ 27 048 698
Investment income	307,155		75,807	28,742	15,812	688'19	32,528	18,080	20,340	13,549	11.759	
Other income	•		1	11,700	1,886	9,170	10,200	4,049	3,534	1,503	5,543	47,585
Total income	6,190,738	1,456,986	1,660,343	1,703,904	1,618,672	1,725,238	1,731,174	2,146,347	2,976,194	3,322,427	3,148,113	27,680,136
Expenses												
Provision for claims:												
Payments	1,657,081	450,000	413,454	609,153	520,257	661,992	575,794	570,735	600,658	516,184	180,928	6,756,236
Addition to reserve												
for claims	•	•	1	•	1	4,925		71,603	72,575	483,815	420,071	1,052,989
Excess insurance premiums	3,690,121	957,161	985,493	973,466	896,904	896,147	748,472	1,070,655	1,561,131	1,881,095	1,705,892	15,366,537
Service agent fees	ı		•	•	ı	•	161,500	171,400	196,500	202,395	210,908	942,703
Claims management fees	243,786	68,787	115,77	72,688	119,069	89,447	63,533	96,168	84,067	98,939	116'66	1,113,906
Training program	•	23,292	ı	•	1,241	960'5	3,642	•	•	•	1	33,271
Administrative expenses:												
Professional fees	73,255	11,653	16,165	16,489	17,635	19,302	17,600	18,975	21,007	20,601	28,694	261,376
Appraisal service	21,220	4,575	3,180	2,670	2,400	2,555	2,825	2,950	•	2,729	2,600	47,704
MCCA assessments	•		•	•	Į	1	1	59,842	79,138	114,524	150,121	403,625
Loss control	1	1	ı	•	1	1	7,760	7,775	4,268	3,801	•	23,604
Other	23,021	12,222	14,140	160'11	2,447	3,023	14,264	4,832	31,864	22,087	11,850	150,841
Total expenses	5,708,484	1,527,690	1,509,943	1,685,557	1,559,953	1,682,487	1,595,390	2,074,935	2,651,208	3,346,170	2,810,975	26,152,792
Excess of Income Over (Under) Expenses	482,254	(70,704)	150,400	18,347	58,719	42,751	135,784	71,412	324,986	(23,743)	337,138	1,527,344
Premium Surplus Returned to Members	186,455	•		1	•		1	1	1	1	1	186,455
Net Assets - End of year	\$ 295,799	\$ (70,704)	\$ 150,400	\$ 18,347	\$ 58,719	\$ 42,751	\$ 135,784	\$ 71,412	\$ 324,986	\$ (23,743)	\$ 337,138	\$ 1,340,889

Schedule of Claims Development

Claims Development Information

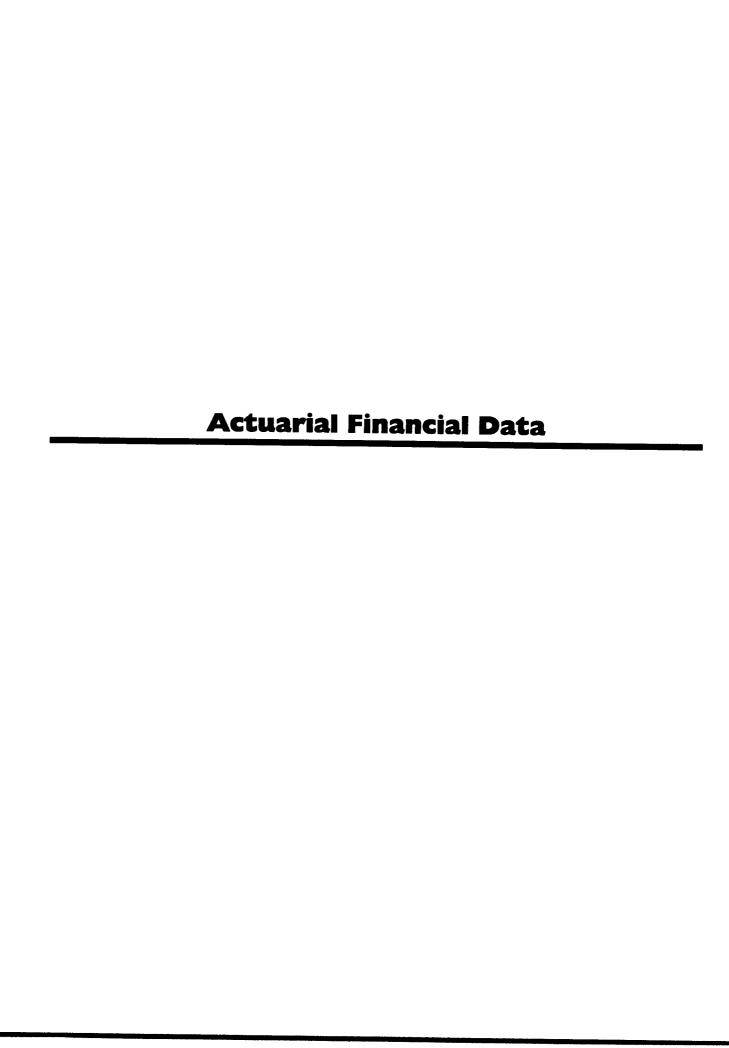
The following table illustrates how the Trust's earned revenue (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Trust as of the end of each of the past ten years. The rows of the table are defined as follows: (1) This line shows the total of each fiscal year's gross earned contribution revenue and investment revenue, contribution revenue ceded to reinsurers, and net earned contribution revenue and reported investment revenue. (2) This line shows the fiscal year's other operating costs of the Trust, including overhead and claims expense not allocable to individual claims. (3) This line shows the Trust's gross incurred claims and allocated claim adjustment expenses, claims assumed by reinsurers, and net incurred claims and allocated adjustment expenses (both paid and accrued) as originally reported at the end of the first year in which the event that triggered coverage under the contract occurred (called policy year). (4) This re-estimation amount of claims assumed by reinsurers as of the end of the current year for each accident year. (6) This section of ten rows shows section of ten rows shows the cumulative net amounts paid as of the end of the successive years for each policy year. (5) This line shows the latest how each policy year's net incurred claims increased or decreased as of the end of successive years. (This annual re-estimation results from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known). (7) This line compares the latest re-estimated net incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of net claims cost is greater or less than originally thought. As data for individual policy years mature, the correlation between original estimates and re-estimated amounts commonly is used to evaluate the accuracy of net incurred claims currently recognized in less mature policy years. The columns of the table show data for successive policy years.

					Year End	Year Ended June 30				
	2005	2004	2003	2002	2001	2000	6661	1998	1997*	ì
(1) Required contributions and interest income:										936
Earned Ceded	\$ 3,142,570 1,705,892	\$ 3,313,779		\$ 2,133,333	\$ 1,710,092	\$ 1,683,592	\$ 1,608,413	\$ 2,961,537 \$ 2,133,333 \$ 1,710,092 \$ 1,683,592 \$ 1,608,413 \$ 1,671,776 \$ 1,622,062 \$ 1,757,631	\$ 1,622,062	\$ 509,122
Net earned	1,436,678	1,230,289	1,203,906	891.278	001 008	207		27.5,400	985,493	
(2) Unallocated expenses	7,000				027	70,445	/11,509	698,310	636,569	509,122
	1,3,263	762,680	220,344	190,542	109,624	119,423	142,792	102,938	766 011	003 001
(3) Estimated claims and expenses, end of policy year:										120,327
Incurred	666'009	1.031,000	1,144,250	600,708	647.844	489 735	790.047	3	1	
روموم		125,000	325,250		'	י היינטי י	977,746	470,993	516,357	450,000
Net incurred	600'666	906.000	819 000	902 007			1	•	•	
				007,000	047,844	489,735	620,246	420,993	516,357	450,000

Schedule of Claims Development (Continued)

					Year Ended June 30	d June 30				
	2005	2004	2003	2002	2001	2000	666	900		
(4) Net paid (cumulative) as of:								1998	*1661	9661
End of policy year										
One year later	\$ 180,928	\$ 286,122	\$ 454,491	\$ 319,738	\$ 399 174	102.07.1				
t are	•	516,184	464 185		1111111		\$ 738,660	\$ 160,260	\$ 198,398	\$ 197,988
l wo years later		•	627,007	919,616	486,870	367,349	490,556	590,870		
Three years later		•	969,000	464,006	573,336	540,415	511.175	603 543	10,017	150,000
Four years later	•	•	1	570,735	575,794	557,934	520.257	506,543	413,454	450,000
Five years later	•	,	1	ı	575,794	571.862	520.257	409 153	413,454	450,000
Six years later	•	•	ı	,	,	661.992	520.257	607,133	413,454	450,000
Seven years later		•	•	•	,		520.257	609,133	413,454	450,000
Fight vegre later	•	,	•	1	,		167,036	609,153	413,454	450,000
Nipotografia	•	•	,	,	ì	,		609,153	413,454	450,000
i vii le years later	•	,			,		1	•	413,454	450 000
(5) Rosetimated and all all			•	1	•	1	1	,	•	450,000
(*) incominated ceded claims and expenses		200,000	610.038						•	450,000
(6) Reestimated net incurred claims and expenses				1	ı		•	92,724	,	
End of policy year										
Out it is	666'009	906,000	819,000	807.009	77.011					
One year later	•	666 666	734 505	200,000	017,014	489,/35	620,246	420,996	516,357	450 000
Two years later			000,707	531,248	565,441	493,499	591,809	650 000	000 000	000,001
Three years later	1	•	673,233	586,066	601,175	611,473	568.577	640 482	465,739	450,000
Four years later			1	642,338	594,175	602,458	531.522	510,162	440,793	450,000
Five years later	•	•	ı	•	575,794	677,555	524 177	61,163	425,405	450,000
Six years later	•		ı	ı	•	216'999	524 177	676,510	418,834	450,000
Seven years later	•	•	,	ı	•		520.257	609,133	415,845	450,000
Eight years later	•	•	•	•		•	,	600,133	413,454	450,000
Nine years later			•	1			,	551,700	413,454	450,000
	1	1	,	,	,			•	413,454	450,000
(7) Increase (decrease) in estimated net									ı	450,000
incurred claims and expenses from										
end of policy year	ı	93,999	(145,767)	41 630	ć.					
***			(12.11.1)	טנס, ור	(72,050)	177,182	(686'66)	188,160	(102,903)	,

^{*} West Michigan Risk Management Trust adopted GASB Statement No. 30, Risk Finance Omnibus, an amendment of GASB No. 10, on a



STATEMENT OF ACTUARIAL OPINION



Financial Statement of the West Michigan Risk Management Trust

For the Year Ended June 30, 2005

Page 1 of 3

IDENTIFICATION

I, Jeremy P. Pecora, am associated with the Tillinghast business of Towers Perrin. I am a member of the American Academy of Actuaries and meet its qualification standards for signing statements of actuarial opinion regarding property and casualty insurance company statutory Annual Statements. I am a Fellow of the Casualty Actuarial Society. I have been requested by the West Michigan Risk Management Trust ("Trust") to render this opinion.

SCOPE

I have examined the reserves listed below, as shown in the Financial Statement of the Trust as prepared for filing with state regulatory officials, as of June 30, 2005.

Reserve for Claims

\$1,052,990

My examination of the loss and allocated loss adjustment expense reserves was based upon data and related information prepared by the Trust. In this regard, I relied on Judi Dean, Administrator of the Trust, as to the accuracy and completeness of the data. I evaluated the data used directly in my analysis for reasonableness and consistency. My evaluation did not reveal any data points materially affecting my analysis that fell outside of the range of reasonable possibilities. In performing this evaluation, I have assumed that the Trust (a) used its best efforts to supply accurate and complete data and (b) did not knowingly provide any inaccurate data. In other respects, my examination included the use of such actuarial assumptions and methods and such tests of calculations as I considered necessary.

My review was limited to the item above, and did not include an analysis of any income statement items or other balance sheet items. My opinion on the reserves is based upon the assumption that all reserves are backed by valid assets, which have suitably scheduled maturities and/or adequate liquidity to meet cash flow requirements.

My opinion on the loss and allocated loss adjustment expense reserves net of excess insurance assumes that all excess insurance is valid and collectible. In addition, the Trust has represented to me that it knows of no uncollectible excess insurance recoveries. I have not anticipated any contingent liabilities that could arise if the excess insurers do not meet their obligations to the Trust as reflected in the data and other information provided to me.

I believe that there are significant risks and uncertainties that could result in material adverse deviation in the loss and allocated loss adjustment expense reserves. In consideration of the use of this opinion for purposes of solvency monitoring, I

STATEMENT OF ACTUARIAL OPINION



Financial Statement of the West Michigan Risk Management Trust

For the Year Ended June 30, 2005

Page 2 of 3

consider \$270,000 to be material for this Trust, calculated as 20% of members' equity. I have identified the major risks and uncertainties as the relatively small size of the Trust. The absence of other risks and uncertainties from this listing does not imply that additional factors will not be identified in the future as having been a significant influence on the Trust's reserves.

The Trust does not discount loss and allocated loss adjustment expense reserves.

Reserves are established gross of anticipated salvage and subrogation.

OPINION

In my opinion, the amounts recorded in the financial statement for the item above:

- a) are consistent with amounts computed in accordance with the Casualty Actuarial Society Statement of Principles Regarding Property and Casualty Loss and Loss Adjustment Expense Reserves and relevant standards of practice promulgated by the Actuarial Standards Board; and
- make a reasonable provision for all unpaid loss and allocated loss adjustment expense obligations of the Trust under the terms of its contracts and agreements.

VARIABILITY

In evaluating whether the reserves make a reasonable provision for unpaid losses and allocated loss adjustment expenses, it is necessary to project future loss and allocated loss adjustment expense payments. Actual future losses and allocated loss adjustment expenses will not develop exactly as projected and may, in fact, vary significantly from the projections.

Further, my projections make no provision for extraordinary future emergence of new classes of losses or types of losses not sufficiently represented in the Trust's historical data base or which are not yet quantifiable.

An actuarial report, including underlying workpapers supporting the findings expressed in this statement of actuarial opinion, has been provided to the Trust to be retained for a period of seven years at its administrative offices and available for regulatory examination.

This statement of opinion is solely for the use of, and only to be relied upon by, the Trust and the State of Michigan insurance department with which it files its financial statement.

STATEMENT OF ACTUARIAL OPINION

TOWERS PERRIN TILLINGHAST

Financial Statement of the West Michigan Risk Management Trust

For the Year Ended June 30, 2005

Page 3 of 3

Date: October 26, 2005

Jeremy P. Pecora, FCAS, MAAA Consulting Actuary 1000 Town Center, Suite 950 Southfield, Michigan 48075-1225 (248) 945-6443

Jonemy P. Tacon

PURPOSE AND SCOPE

The Tillinghast business of Towers Perrin (Tillinghast) was retained by the West Michigan Risk Management Trust (WMRMT or the Trust) to perform an actuarial analysis of WMRMT's claim experience for the purpose of projecting ultimate losses and allocated loss adjustment expenses (ALAE). These projections are used to estimate the unpaid losses and ALAE as of June 30, 2005.

Our analysis was performed net of WMRMT's retention. Our projections are net of anticipated future salvage and subrogation.

This document was prepared to summarize our findings. It should be noted that the results are subject to a number of reliances and limitations inherent to the estimation of ultimate loss and ALAE, as described in subsequent sections of this report.

Judgments about the analysis and findings presented in this report should be made only after considering the report in its entirety.



DISTRIBUTION AND USE

This report has been prepared for the internal use of WMRMT management solely for the purpose of evaluating the Trust's unpaid losses and ALAE as of June 30, 2005. It is not intended nor necessarily suitable for any other purpose.

The report contains workpapers, trade secrets and confidential information of both WMRMT and Tillinghast. Because of the nature of the material contained in the report, it is not intended to be subject to disclosure requirements under any Freedom of Information Act or similar laws.

We understand that WMRMT may wish to provide copies of this report to its external auditors, insurance regulators and current or prospective insurers (the "Recipients"). Permission is hereby granted for such distribution on the conditions that:

- Tillinghast is provided a list of the Recipients to whom this report is provided
- the report is distributed in its entirety
- each Recipient recognizes that Tillinghast is available, at the expense of WMRMT, to answer any questions concerning the report
- each Recipient agrees not to reference or distribute the report to any other party
- each Recipient recognizes that the furnishing of this report is not a substitute for its own due diligence and agrees to place no reliance on this report or the data contained herein that would result in the creation of any duty or liability by Tillinghast to such party
- each Recipient understands that such RECIPIENT IS DEEMED TO HAVE ACCEPTED
 THESE TERMS AND CONDITIONS by retaining a copy of this report.

No further distribution of this report or reference, either oral or written, to Tillinghast, our analysis or findings related to this report may be made without our prior written consent.

The exhibits attached in support of our conclusions are an integral part of this report. The exhibits have been prepared so that our actuarial assumptions and judgments are



documented. Judgments about the findings presented in this report should be made only after considering the report in its entirety. We are available to answer any questions that may arise regarding this report. We assume that the user of this report will seek such explanation on any matter in question.

The estimates set forth in this report are predicated on a number of assumptions as to future conditions and events. These assumptions are documented in subsequent sections of this report, and should be understood in order to place the actuarial estimates in their appropriate context. In addition, the estimates are subject to inherent limitations, as discussed herein.



FINDINGS

Based on our analysis of WMRMT's experience at June 30, 2005, and subject to the considerations set forth in the *Reliances and Limitations* section, we have reached the following conclusions. When reviewing these findings, it should be noted that the use of the term loss without modification includes loss and ALAE, but does not include unallocated loss adjustment expense (ULAE).

Estimated Net Unpaid Loss as of June 30, 2005

The estimated net unpaid losses are summarized in the table below. Please note the following: the estimates are on an expected value basis (i.e., they do not include any margin for adverse results) and the years 1990 through 1999 are estimated to be \$0, and thus are not shown in the table.

ESTIMATED NET UNPAID LOSS AS OF JUNE 30, 2005

Accident Year Ending June 30	Case Reserves	IBNR	Total
2000	\$0	\$4,925	\$4,925
2001	0	0	0
2002	35,604	35,999	71,603
2003	12,416	60,159	72,575
2004	291,617	192,198	483,816
2005	72,521	347,551	420,072
Total	\$412,158	\$640,831	\$1,052,989

The estimated unpaid loss estimates summarized above exclude any provision for unpaid unallocated loss adjustment expense (ULAE). These expenses typically include items associated with general claims adjusting (i.e., "overhead") that cannot be directly allocated to individual claims. Provisions for ULAE liabilities can vary widely, depending on the line of coverage and the contractual arrangement between an entity and the claims administrator.



The unpaid losses and ALAE have decreased approximately \$87,000 from the prior year's analysis. This decrease is caused by the paid loss activity during the twelve months ending June 30, 2005, as well as a corresponding decrease in case reserves.

Comparison of Current and Prior Results

The following table presents a comparison of the current and prior retained ultimate loss estimates for each accident period.

COMPARISON OF CURRENT AND PRIOR NET ULTIMATE LOSS AND ALAE

Accident Year Ending June 30	Prior ^(a)	Current	Dollar Change	Percent Change
1991	\$250,997	\$250,997	\$0	\$0
1992	333,663	333,663	0	0
1993	210,709	210,709	0	0
1994	405,000	405,000	0	0
1995	453,000	453,000	0	0
1996	450,000	450,000	0	0
1997	409,853	409,853	0	0
1998	597,950	597,950	0	0
1999	527,647	523,726	(3,921)	-0.1%
2000	670,145	661,145	(9,000)	-1.3%
2001	594,175	575,794	(18,381)	-3.1%
2002	586,065	642,337	56,272	9.6%
2003	734,506	673,233	(61,273)	-8.3%
2004	906,000	1,000,000	94,000	10.4%
Total	\$7,129,710	\$7,187,407	\$57,697	0.8%

⁽a) From the June 30, 2004 report.



RELIANCES AND LIMITATIONS

Inherent Uncertainty

Estimates of loss and ALAE are subject to large potential errors of estimation, due to the fact that the ultimate disposition of claims incurred prior to the financial statement date, whether reported or not, is subject to the outcome of events that have not yet occurred. Examples of these events include jury decisions, court interpretations, legislative changes, changes in the medical condition of claimants, public attitudes, and social/economic conditions such as inflation. Any estimate of future costs is subject to the inherent limitation on one's ability to predict the aggregate course of future events. It should therefore be expected that the actual emergence of losses and ALAE will vary, perhaps materially, from any estimate. Thus, no assurance can be given that WMRMT's actual loss and ALAE will not ultimately exceed the estimates contained herein. In our judgment, we have employed techniques and assumptions that are appropriate, and the estimates presented herein are reasonable, given the information currently available.

Data Reliance

Throughout this analysis, we have relied on historical data and other quantitative and qualitative information provided by WMRMT and Gallagher Bassett Services, Inc. We have not independently audited or verified this information; however, we have reviewed it for reasonableness and internal consistency. We have assumed that the information is complete and accurate, and that we have been provided with all information relevant to the analysis of WMRMT's ultimate losses and ALAE. The accuracy of our results is dependent upon the accuracy and completeness of the underlying data; therefore, any material discrepancies discovered in this data should be reported to us and this report amended accordingly, if warranted.

Extraordinary Future Emergence

We have not anticipated any extraordinary changes to the legal, social, or economic environment that might affect the cost, frequency, or future reporting of claims. In addition, our estimates make no provision for potential future claims arising from loss causes not



represented in the historical data (e.g., new types of mass torts or latent injuries, terrorist acts, etc.) except insofar as claims of these types are included but not identified in the reported claims and are implicitly analyzed.

Excess Insurance Collectibility

Liabilities are estimated net of excess insurance. An independent evaluation of the quality of security provided by WMRMT's excess insurers is outside the scope of our engagement. We have assumed that all of the Trust's excess insurance protection will be valid and collectible. Contingent liability may exist for any excess insurance recoveries that may prove to be uncollectible. Should such liabilities materialize, they would be in addition to the net liability estimates contained herein.

Underlying Assets

We have not examined the assets underlying WMRMT's outstanding loss liabilities and we have formed no opinion as to the validity or value of these assets. We have assumed throughout the analysis that WMRMT's loss liabilities are backed by valid assets with suitably scheduled maturities and/or adequate liquidity to meet cash flow requirements.

Self-Insurance Risk

When reviewing our findings, it is important to note certain implications of a self-insurance program. The entire retained risk remains with the self-insured trust, which likely exposes the members to greater potential fluctuations in financial experience than does a first dollar insurance program. The members of WMRMT should have sufficient financial capacity to withstand those fluctuations. Actual losses in excess of projected losses will have to be paid by WMRMT members. It is not possible to estimate such fluctuations completely accurately; however, the effects of such fluctuations can be reduced by the funding of a provision for contingencies (a margin for the risk of adverse deviation from the expected loss levels). We have not calculated such risk margins or estimated confidence levels in the scope of our review.

An important factor bearing on a self-insured's financial capacity is the existence of an excess insurance program. Excess insurance is generally considered an integral part of



programs with the potential for catastrophic losses; general liability, auto liability and property losses are characterized by this potential.

Nothing in this report should be construed as recommending that WMRMT members should or should not self-insure these coverages. Many factors should be considered in that decision.

General

Estimated liabilities do not include a provision for:

- Cost of excess insurance
- Unallocated loss adjustment expense
- Actuarial and audit fees
- Risk management fees
- In-house legal counsel fees.

Note that ALAE represents the costs associated with the defense and settlement of individual claims. ULAE are those costs that are not attributable to specific claims, and are more in the nature of an overhead expense. The major item in this category would be fees for claims management services provided by an outside organization.



BACKGROUND

Trust Overview

WMRMT was formed on July 1, 1990. It is a group self-insured trust fund that is currently providing automobile liability, automobile physical damage, property, and general liability coverage for 23 school districts in Michigan. Prior to July 1, 1990 each school district acquired insurance on its own.

Excess Insurance

The WMRMT per occurrence retention for the periods from July 1, 1990 to June 30, 1993 covered \$125,000 per occurrence. From July 1, 1993 to the present, WMRMT has covered the first \$175,000 per occurrence. The Trust's annual aggregate loss fund has varied over the years (see Summary Exhibit 1, Column (7)).

Each year the loss fund is set by the aggregate excess insurer. Individual members of the Trust contribute money to this fund to pay for future claims. In closed years in which the ultimate losses are less than the loss fund, the members who contributed to the loss fund are eligible to receive a surplus dividend associated with the closed year. The aggregate excess insurer provides funds for the years in which the ultimate losses exceed the loss fund.

Terminology

Loss: The use of the term loss without modification includes loss and ALAE, but does not include ULAE.

IBNR: IBNR stands for claims Incurred But Not Reported. In this report, we have used the term in its broader, more general sense, to represent development on outstanding case reserves (also referred to as supplemental or IBNER – Incurred But Not Enough Reported) and unreported claims (also referred to as "pure" IBNR or IBNYR – Incurred But Not Yet Reported).

Accident Year: Includes all claims that occurred during the "accident period", e.g., accident year July 1, 2004 through June 30, 2005 would include all claims occurring during that period, regardless of when they were reported.



DATA AND INFORMATION

We relied on the following information as provided by WMRMT, for use in the analysis:

- General liability, auto liability, auto physical damage and property exposure data, and
 Trust retention information;
- Paid and reported loss and ALAE data for accident years July 1, 1990 through June 30, 2005 evaluated as of June 30, 2005;
- Detailed information for large claims; and
- Detailed information on open and total claim counts.

We relied upon this information without audit or independent verification.



West Michigan Risk Management Trust General Liability (GB, GD, PI) Incurred Loss & ALAE Data Evaluated as of 6/30/05

ſ	Accident		Evaluation	n Age in N	onths											
1	Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180
Ī	1991	6,797	9,190	11,927	11,927	11,927	11,927	11,927	12,049	12,049	12,049	12,049	12,049	12,049	12,049	12.049
1	1992	42,894	19,880	22,380	18,841	143,836	253,575	253,575	253,575	253,575	253,575	253,575	253,575	253,575	253,575	
1	1993	3,095	12,498	5,972	28,472	33,472	27,939	27,939	27,939	27,939	27,939	27,939	27,939	27,939		
1	1994	28,493	50,864	38,273	38,273	38,273	33,448	33,448	33,448	37,163	37,163	37,163	37,163			
-	1995	14,477	10,627	31,454	36,454	51,454	44,703	49,703	44,703	44,703	44,703	44,703				
-	1996	5,410	8,235	9,276	6,776	6,776	6,776	6,776	6,776	6,776	6,776					
	1997	43,754	33,057	33,057	33,057	33,057	33,057	33,057	33,057	33,057						
1	1998	37,881	27,171	42,647	31,290	31,306	31,306	31,306	31,306							
1	1999	3,466	8,327	18,427	19,079	19,079	19,079	19,079								
1	2000	14,375	44,679	223,179	221,837	297,337	290,075									
1	2001	23,643	34,643	109,401	109,401	109,401										
1	2002	6,468	3,778	101,278	154,001											
-	2003	16,500	165,250	155,841												
1	2004	354,300	549,115													
L	2005	3,316														

Accident	1	Age Interv	al in Mon	ths											
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108 1	08 to 120	120 - 132 1	32 - 144	144 - 156 1	56 - 168	168 - 180	180 - Ult
1991	1.352	1.298	1.000	1.000	1.000	1.000	1.010	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
1992	0.463	1.126	0.842	7.634	1.763	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		
1993	4.038	0.478	4.767	1.176	0.835	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
1994	1.785	0.752	1.000	1.000	0.874	1.000	1.000	1.111	1.000	1.000	1.000				
1995	0.734	2.960	1.159	1.411	0.869	1.112	0.899	1.000	1.000	1.000					
1996	1.522	1.126	0.730	1.000	1.000	1.000	1.000	1.000	1.000						
1997	0.756	1.000	1.000	1.000	1.000	1.000	1.000	1.000							
1998	0.717	1.570	0.734	1.001	1.000	1.000	1.000								
1999	2.402	2.213	1.035	1.000	1.000	1.000									
2000	3.108	4.995	0.994	1.340	0.976										
2001	1.465	3.158	1.000	1.000											
2002	0.584	26.807	1.521												
2003	10.015	0.943													
2004	1.550														
2005	j														
•••	Simple Av	-			•		-	• ,	4 000	4 000		4 000			
[1]	1.668	2.899	1.315	1.687	1.032	1.012	0.989	1.016	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Av	erage of A	Aiddle 3 of	f Latest 5	Non-conti	auous. A	verage Hid	ah Low)							
[2]	2.041	3.455	1.010	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume W	eighted A	verage of	Latest 14	(Contiguo	us)									
[3]	1.625	1.876	1.096	1.397	1.128	1.011	0.989	1.009	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume W	-	_	•											
[4]	1.920	2.369	1.082	1.182	0.981	1.037	0.968	1.025	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Industry -														
[5]	1.698	1.314	1.146	1.056	1.054	1.020	1.020	1.015	1.010	1.009	1.007	1.006	1.004	1.003	1.001
	Prior Sele	etad													
D.: C-144			4 000	4.000	4 000	4.045	4 040	4.000		4.000	4.000	4.000	4 000	4 000	4 000
Prior Selected	1.900	2.500	1.060	1.060	1.020	1.015	1.010	1.003	1.002	1.000	1.000	1.000	1.000	1.000	1.000
	Selected														
Selected	1.661	1.595	1.121	1.119	1.091	1.016	1.005	1.012	1.005	1.000	1.000	1.000	1.000	1 000	1 000
Selected	1.001	1.090	1.121	1.119	1.091	1.016	1.005	1.012	1.005	1.000	1.000	1.000	1.000	1.000	1.000
Dev To Ult	3.763	2.265	1.420	1.267	1.132	1.038	1.022	1.017	1.005	1.000	1.000	1.000	1.000	1.000	1 000
Dev 10 UII	3.703	2.203	1.420	1.20/	1.132	1.038	1.022	1.017	1.005	1.000	1.000	1.000	1.000	1.000	1.000



Accident		Evaluatio	n Age in N	lonths											
Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	100
1991	3,526	9,190	11,927	11,927	11,927	11,927	11,927	12,049	12,049	12,049	12,049	12.049			180
1992	13,966	17,380	18,387	18,741	37,633	253,575		253,575	253,575	253,575	253,575	-	12,049	12,049	12,04
1993	1,345	5,436	5,872	9,340	17,609	27,939	27,939	27,939	27,939	27,939	27,939	253,575	253,575	253,575	
1994	2,193	19,540	21,968	24,282	33,181	33,448	33,448	33,448	37,163	37.163	37,163	27,939	27,939		
1995	6,377	10,627	13,012	21,314	27,352	44,703	44,703	44,703	44,703	44,703	44,703	37,163			
1996	617	735	6,776	6,776	6,776	6,776	6,776	6,776	6,776	6,776	44,703				
1997	22,955	33,057	33,057	33,057	33,057	33,057	33,057	33,057	33,057	0,770					
1998	8,379	21,976	29,763	31,290	31,306	31,306	31,306	31.306	55,057						
1999	2,834	3,327	18,427	19,079	19,079	19,079	19.079	31,300							
2000	1,625	17,570	174,270	189,008	198.305	290.075	10,010								
2001	16,896	23,113	109,401	109,401	109.401	200,010									
2002	878	1,278	11,669	118,397											
2003	2,076	6.952	143,425	-,											
2004	27,390	137,103	,												
2005	816														

Accident		Age Inter	val in Mon	ths											
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 - 132	132 144	144 156	156 - 168 16	400	100 111
1991	2.606	1.298	1.000	1.000		1.000	1.010	1.000	1.000	1.000					180 - UIt
1992	1.244	1.058	1.019	2.008		1.000	1.000		1.000	1.000	1.000		1.000	1.000	
1993	4.041	1.080	1.591	1.885		1.000	1.000		1.000	1.000		1.000	1.000		
1994	8.912	1.124	1.105	1.366		1.000	1.000		1.000	1.000	1.000	1.000			
1995	1.666	1,225	1.638	1.283	1.634	1.000	1.000		1.000		1.000				
1996	1.191	9.215	1.000	1.000	1.000	1.000	1.000		1.000	1.000					
1997	1.440	1.000	1.000	1.000	1.000	1.000	1.000		1.000						
1998	2.623	1.354	1.051	1.001	1.000	1.000	1.000								
1999	1.174	5.539	1.035	1.000	1.000	1.000	1.000								
2000	10.813	9.918	1.085	1.049	1.463	1.000									
2001	1.368	4.733	1.000	1.000	1.400										
2002	1.455	9.131	10.146	1.000											
2003	3.349	20.630	10.140												
2004	5.006	_0.000													
2005]														

	_														
	Simple Av	erage of M	liddle 12 o	f Latest 1	4 (Non-co	ntiguous,	Average H	fiah Low)							
[1]	2.908	4.708	1.889	1.236	1.743	1.000	1.001	1.016	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Ave	erage of M	iddle 3 of	Latest 5 (Non-conti	guous. Av	erage Hig	h I ow\							
[2]	3.270	8.196	1.057	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume We	eighted Av	erage of L	atest 14 (Contiguo	ıs)									
[3]	2.767	3.514	1.304	1.108	1.806	1.000	1.000	1.009	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume We	eighted Av	erage of L	atest 5 (N	on-contia	uous)									
[4]	3.807	8.752	1.360	1.024	1.318	1.000	1.000	1.025	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Industry - (GL - Other	- Fast												
[5]	2.564	1.684	1.392	1.205	1.129	1.051	1.040	1.030	1.016	1.014	1.012	1.010	1.008	1.006	1.008
	Prior Selec	ted													
Prior Selected	2.500	5.000	1.070	1.050	1.040	1.030	1.020	1.010	1.005	1.002	1.000	1.000	1.000	1.000	1.000
	Selected														
Selected	3.000	5.000	1.150	1.157	1.129	1.025	1.020	1.010	1.008	1.005	1.004	1.003	1.003	1.002	1.003
Dev To Uit	24.443	8.148	1.630	1.417	1.225	1.085	1.059	1.038	1.028	1.020	1.015	1.011	1.007	1.005	1.003



West Michigan Risk Management Trust General Liability (GB, GD, PI) Total Claim Counts Data Evaluated as of 6/30/05

Accident		Evaluatio	on Age in	Months											
Year	12	24	36	48	60	72	84	96	108	120	132	144	450		
1991	28	30	30	30	30	30	30	30				144	156	168	180
1992	21	22	23	24	24	24			30	30	30	30	30	30	30
1993	22	24	26	28			24	24	24	24	24	24	24	24	
1994	26				28	28	28	28	28	28	28	28	28		
1		30	31	31	31	31	31	31	32	32	32	32			
1995	22	25	25	25	25	25	26	26	26	26	26	J2			
1996	19	25	26	27	27	27	27	28	28		20				
1997	32	36	36	36	36	36	36	36		28					
1998	34	40	40	40	40	40	40		36						
1999	12	16	17	17	17	17	17	40							
2000	14	19	20	20	20	20	17								
2001	18	20	20	20	20	20									
2002	10	16	18	18	20										
2003	8	9	10												
2004	17	22													
2005	13														



General Liability (GB, GD, PI) Open Claim Counts

Open Claim Counts
Data Evaluated as of 6/30/05

Accident	1	Evaluati	on Age	in Mont	hs										
Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180
1991	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1992	6	1	1	1	1	0	0	0	0	0	0	0	0	0	
1993	5	2	1	2	2	0	0	0	0	0	0	0	0		
1994	9	1	1	1	1	0	0	0	0	0	0	0			
1995	7	0	1	1	1	0	1	0	0	0	0				
1996	5	1	1	0	0	0	0	0	0	0					
1997	4	0	0	0	0	0	0	0	0						
1998	5	2	1	0	0	0	0	0							
1999	2	1	0	0	0	0	0								
2000	5	3	2	1	1	0									
2001	1	1	0	0	0										
2002	2	1	2	1											
2003	4	2	1												
2004	12	4													
2005	1														

Accident		Evaluation	Age in Mo	nths											
Year	12	24	36	48	60	70									
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005	18,205 11,318 15,704 552,553	32,365 19,046 15,545 554,783	44,655 19,615 31,057 889,783	48 49,655 34,615 46,057 945,099 904,021 31,435 40,406 33,781 60,547 58,468 33,218 34,272	60 45,225 119,615 56,057 981,186 892,449 31,435 40,406 33,781 60,547 58,468 33,218	72 45,225 106,248 46,904 981,186 892,449 31,435 40,406 33,781 60,547 58,468	84 45,225 106,248 46,904 981,186 892,449 31,435 40,406 33,781 60,547	96 45,225 106,248 46,904 981,186 892,449 31,435 40,406 33,781	108 45,225 106,248 46,904 981,186 892,449 31,435 40,406	120 45,225 106,248 46,904 981,186 892,449 31,435	132 45,225 106,248 46,904 981,186 892,449	144 45,225 106,248 46,904 981,186	156 45,225 106,248 46,904	168 45,225 106,248	180 45,2

Accident		Age interv	al in Month	ıs	·										
Year 1991 1992 1993 1994 1995 1996	12 to 24 1.778 1.683 0.990 1.004 3.822 0.836	Age interv 24 to 36 1.380 1.030 1.998 1.604 0.995 1.000	al in Month 36 to 48 1.112 1.765 1.483 1.062 0.774 1.000	0.911 3.456 1.217 1.038 0.987 1.000	60 to 72 1.000 0.888 0.837 1.000 1.000	72 to 84 1.000 1.000 1.000 1.000 1.000	84 to 96 1.000 1.000 1.000 1.000 1.000	1.000 1.000 1.000 1.000 1.000	1.000 1.000 1.000 1.000 1.000 1.000	1.000 1.000 1.000 1.000 1.000 1.000	132 - 144 1.000 1.000 1.000 1.000	144 - 156 1.000 1.000 1.000	156 - 168 1.000 1.000	168 - 180 1.000	180 - U
1997 1998 1999 2000 2001 2002 2003 2004 2005	0.942 1.128 0.801 1.335 1.028 1.051 1.024 2.332	1.000 1.000 1.000 0.712 1.193 1.000 1.000	1.000 1.000 0.783 1.000 0.977 1.000	1.000 1.000 1.000 1.000 1.000	1.000 1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000						

[1]	Simple Avera	age of Mid	die 12 of L	atest 14 (N	on-contigu	ous, Avera	ae Hiah La	nw)							
ניז	1.201	1.130	1.080	1.237	0.972	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Avera	ge of Mid	dle 3 of Lat	est 5 (Non-	-contiguous	- Averses	Links - x							1.000	1.000
[2]		1.000	0.992	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weig	hted Aver	age of Late	st 14 (Con	tiquoue)									1.000	1.000
[3]	1./44	1.158	0.922	1.051	0.990	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weigl	hted Aver	age of Late	st 5 (Non-c	Ontinuoue								1.000	1.000	1.000
[4]	1.566	0.927	0.926	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4.000
	Industry											,,,,,,	1.000	1.000	1.000
[5]	1.190	1.060	1.014	1.001	0.997	0.998	0.999	0.999	1.000	1.000	1.000	1.000	1.000	4.000	
	Prior Selected											1.000	1.000	1.000	1.000
Prior Selected	1.200	1.100	1.020	1.010	1.001	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4.000	
	Selected											1.000	1.000	1.000	1.000
Selected	1.250	1.085	1.015	1.008	1.001	1.001	1.000	1.000	1.000	1.000	1.000	4.000			
Dev To Ult	1.390	1.112	4 005							1.000	1.000	1.000	1.000	1.000	1.000
		1.112	1.025	1.010	1.002	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

		Evaluation	Age in M	onths											
1991 1992 1993 1994 1995	12 12,197 8,818 15,454 24,308 24,219	24 12,531 19,046 15,545 41,426 37,704	36 26,519 19,615 16,057 56,166 193,372	48 43,378 20,294 16,057 937,599 880,883	60 45,225 30,986 25,122 981,186 892,449	72 45,225 106,248 46,904 981,186 892,449	84 45,225 106,248 46,904 981,186	96 45,225 106,248 46,904 981,186	108 45,225 106,248 46,904 981,186	120 45,225 106,248 46,904 981,186	132 45,225 106,248 46,904 981,186	144 45,225 106,248 46,904 981,186	156 45,225 106,248 46,904	168 45,225 106,248	180
1996 1997 1998 1999 2000 2001 2002 2003 2004 2005	29,199 33,386 28,852 23,675 33,002 26,238 31,114 22,500 71,739 28,333	31,435 40,406 33,781 38,956 42,103 28,507 34,272 24,727 104,657	31,435 40,406 33,781 44,475 58,468 30,760 34,272 24,727	31,435 40,406 33,781 60,547 58,468 33,218 34,272	31,435 40,406 33,781 60,547 58,468 33,218	31,435 40,406 33,781 60,547 58,468	892,449 31,435 40,406 33,781 60,547	892,449 31,435 40,406 33,781	892,449 31,435 40,406	892,449 31,435	892,449				

Accident		Age Interv	al in Mont	hs				———							
Year 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003	12 to 24 1.027 2.160 1.006 1.704 1.557 1.077 1.210 1.171 1.645 1.276 1.086 1.102			48 to 60 1.043 1.527 1.565 1.046 1.013 1.000 1.000 1.000 1.000	1.000 3.429 1.867 1.000 1.000 1.000 1.000 1.000 1.000 1.000	72 to 84 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000	84 to 96 1.000 1.000 1.000 1.000 1.000 1.000 1.000	96 to 108 1.000 1.000 1.000 1.000 1.000 1.000 1.000	108 to 120 1.000 1.000 1.000 1.000 1.000 1.000	120 - 132 1.000 1.000 1.000 1.000	132 - 144 1.000 1.000 1.000	144 - 156 1.000 1.000 1.000	156 - 168 1.000 1.000	1.000	180 - 1

[1]	Simple Ave	erage of M	iddle 12 of	Latest 14	(Non-conti	guous, Av	erage Hig	h Low)							
1.7		1.551	2.097	1.109	1.330	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Ave	rage of M	iddle 3 of L	atest 5 (No	on-continu	Oue Aven							1.000	1.000	1.000
[2]		1.074	1.027	1.000	1.000	1.000	1.000	.ow) 1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume We	ighted Av	erage of La	test 14 (C	ontinuous)								1.000	1.000	1.000
[3]	1.313	1.523	3.742	1.036	1.044	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Wei	ighted Ave	erage of La	test 5 (No.									1.000	1.000	1.000
[4]	1.269	1.143	1.092	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Industry												1.000	1.000	1.000
[5]	2.051	1.381	1.178	1.082	1.040	1.019	1.008	1.004	1.003	1.003	1.000	1.000	1.000		
	Prior Selecte	he									1.000	1.000	1.000	1.000	1.000
Prior Selected		1.150	1.100	1.040	1.020	1.010	1.004	1.002	1.001	1.000	1.000	1.000	1.000		
	Selected											1.000	1.000	1.000	1.000
Selected	1.300	1.150	1.100	1.040	1.020	1.008	1.003	1.001	1.000	1.000	1.000	1.000	1.000		
Dev To Ult	1.765	1.358	1.181	1 074								1.000	1.000	1.000	1.000
			1.101	1.074	1.032	1.012	1.004	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Accident		Evaluati	on Age in	Months											
Year	12	24	36	48	60	72	84	96	108	420					
1991	36	37	38	38	38	38	38			120	132	144	156	168	180
1992	21	23	23	23	23			38	38	38	38	38	38	38	38
1993	39	39	41	41	41	23	23	23	23	23	23	23	23	23	0.0
1994	49	49	49	50		41	41	41	41	41	41	41	41		
1995	51	54	54		50	50	50	5 0	50	5 0	50	50	* '		
1996	38	-		54	54	54	54	54	54	54	54	00			
1997		37	37	37	37	37	37	37	37	37	٠.				
- 1	60	62	62	62	62	62	62	62	62	0,					
1998	61	67	67	67	67	67	67	67	O.L						
1999	41	44	44	44	44	44	44	01							
2000	39	43	43	43	43	43									
2001	45	45	46	46	46	70									
2002	40	41	41	41	40										
2003	30	35	35	71											
2004	35	39	•												
2005	33	00													

West Michigan Risk Management Trust Automobile Liability (AB, AD, AN) Open Claim Counts Data Evaluated as of 6/30/05

Accident		Evaluatio	on Age in	Months		******									
Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180
1991	3	1	1	1	0	0	0	0	0	0	0	0	0	0	
1992	1	0	0	1	1	0	0	Ô	Õ	0	Õ	0	-	•	(
1993	1	0	1	1	1	Ô	0	Ô	0	0	0	_	0	0	
1994	4	1	1	1	'n	0	0	0	0	0	•	0	0		
1995	6	2	1	1	0	0	0	0	0	0	0	0			
1996	3	0	0	Ö	0	0	0	0	0	U	0				
1997	3	0	0	0	0	0	0	0	0	0					
1998	1	0	0	0	0	n	0	0	U						
1999	5	1	1	n	0	0	0	U							
2000	3	1	0	Ô	0	0	U								
2001	1	0	1	Ô	n	Ū									
2002	3	0	0	0	v										
2003	2	0	Ő	v											
2004	3	1	Ŭ												
2005	5	•													

West Michigan Risk Management Trust Automobile Physical Damage (AP) Incurred Loss & ALAE Data Evaluated as of 6/30/05

Accident		Evaluatio	n Age in N	Nonths											
Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180
1991	258,756	257,008	250,191	250,191	250,191	250,191	250,191	250,191	250,191	250.191	250,191	250,191	250,191	250,191	
1992	18,288	17,389	17,389	17,389	17,389	17,389	17,389	17.389	17,389	17,389	17,389	17,389	17,389	17.389	230, 191
1993	31,825	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	17,309	
1994	56,523	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	30,040		
1995	101,690	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	35,005			
1996	123,166	164,060	163,660	163,608	163,608	163,608	163,608	163,608	163,608	163,608	100,000				
1997	105,429	119.474	119,474	119,474	119,474	119,474	119,474	119,474	119,474						
1998	94,035	95,007	92,507	92,507	92,507	92,507	92,507	92.507							
1999	90,103	97,538	97,538	97,538	97,538	97,538	97.538	,							
2000	159,724	157,991	157,991	157,991	157,991	157,991									
2001	110,083	125,144	125,144	125,144	125,144										
2002	113,693	125,135	124,953	124,953											
2003	116,474	116,565	116,565												
2004	121,108	122,835													
2005	101,605														

Accident		Age Inter	val in Mon	ths				77.						
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 - 132	132 - 144	144 - 156	156 . 168	168 - 180 180 -
1991	0.993	0.973	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
1992	0.951	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000	1.000	1.000
1993	1.132	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000	1.000	
1994	0.988	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000		
1995	0.990	1.000	1.000	1.000	1,000	1.000	1.000		1.000	1.000	1.000			
1996	1.332	0.998	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
1997	1.133	1.000	1,000	1.000	1.000	1.000	1.000	1.000	1.000					
1998	1.010	0.974	1.000	1.000	1.000	1.000	1.000	1.000						
1999	1.083	1.000	1.000	1.000	1.000	1.000	1.000							
2000	0.989	1.000	1.000	1.000	1.000									
2001	1.137	1.000	1.000	1.000	*									
2002	1.101	0.999	1.000											
2003	1,001	1.000												
2004	1.014													
2005														

	Simple Av	erage of N	liddle 12 o	f Latest 1	4 (Non-cor	itiquous.	Average H	ligh Low)							
[1]	1.048	0.996	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Av	erage of M	fiddle 3 of	Latest 5 (Non-contid	uous. Av	erage Hig	h Low)							
[2]	1.039	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume W	eighted Av	erage of L	atest 14 (Contiguou	ıs)									
[3]	1.060	0.993	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume We	eighted Av	erage of L	atest 5 (N	on-contia	uous)									
[4]	1.043	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Prior Selec	ted													
Prior Selected	1.100	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Selected														
Selected	1.080	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Dev To Uit	1.080	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Accident		Evaluatio	n Age in N	Months											
Year	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180
1991	22,821	151,987	250,191	250,191	250,191	250,191	250,191	250,191	250,191	250,191	250,191	250,191	250,191		
1992	18,205	17,389	17,389	17,389	17,389	17,389	17,389	17,389	17,389	17,389	17,389	17,389	17.389	17,389	200,101
1993	31,825	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	36,040	17,005	
1994	54,020	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	55,869	00,040		
1995	57,407	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	100,663	55,555			
1996	39,652	164,060	163,660	163,608	163,608	163,608	163,608	163,608	163,608	163,608	,				
1997	90,104	119,474	119,474	119,474	119,474	119,474	119,474	119.474	119,474	,					
1998	93,328	95,007	92,507	92,507	92,507	92,507	92,507	92,507	,						
1999	81,136	97,538	97,538	97,538	97,538	97,538	97,538								
2000	125,617	157,991	157,991	157,991	157,991	157,991									
2001	100,833	125,144	125,144	125,144	125,144										
2002	111,147	124,953	124,953	124,953											
2003	113,974	116,565	116,565												
2004	119,873	122,835													
2005	86,091														

Accident		Age Inter	val in Mon	ths											
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 - 132	132 - 144	144 - 156	156 - 168	168 - 180	180 - 18
1991	6.660	1.646	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000	1.000	1.000	100 - 01
1992	0.955	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
1993	1.132	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000	1.000		
1994	1.034	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000			
1995	1.754	1.000	1.000	1.000	1,000	1.000	1.000		1.000	1.000	1.000				
1996	4.138	0.998	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000					
1997	1.326	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000						
1998	1.018	0.974	1,000	1.000	1.000	1.000	1.000	1.000							
1999	1.202	1.000	1.000	1.000	1.000	1.000	1.000								
2000	1.258	1.000	1.000	1.000	1.000										
2001	1.241	1.000	1.000	1.000											
2002	1.124	1.000	1.000	.,,,,,											
2003	1.023	1.000													
2004	1.025														
2005	1														

	Simple Ave	erage of M	iddle 12 o	f Latest 14	(Non-co	ntiguous, A	Average H	igh Low)								
[1]	1.440	1.026	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Simple Ave	rage of M	iddle 3 of	Latest 5 (N	Non-conti	guous, Av	erage Higi	h Low)								
[2]	1.130	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Volume We	ighted Av	erage of L	atest 14 (Contiguo	ıs)										
[3]	1.402	1.070	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Volume We	ighted Av	erage of L	atest 5 (N	on-contig	uous)										
[4]	1.133	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Prior Select	ted														
Prior Selected	1.200	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
	Selected															
Selected	1.200	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Dev To Ult	1.200	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1,000	1.000	1.000	1 000	1.000	



West Michigan Risk Management Trust Automobile Physical Damage (AP) Reported Claim Counts Data Evaluated as of 6/30/05

Accident		valuatio	n Age in	Months											
Year	12	24	36	48	60	72	94	00 1							
1991 1992 1993 1994 1995 1996	15 10 12 17 30 19	16 11 14 18 30 21	16 11 14 18 30 21	16 11 14 18 30 21	16 11 14 18 30 21	16 11 14 18 30 21	16 11 14 18 30 21	96 16 11 14 18 30	108 16 11 14 18 30	120 16 11 14 18 30	132 16 11 14 18 30	144 16 11 14 18	156 16 11 14	168 16 11	180
1997 1998 1999 2000 2001 2002 2003 2004 2005	41 33 24 33 24 25 37 18 31	42 36 26 34 28 28 39 21	42 36 26 34 28 28 39	42 36 26 34 28 28	42 36 26 34 28	42 36 26 34	42 36 26	21 42 36	21 42	21					

Accident	Evaluation	on Age in N	Months				_						
Year	12 24	36		0 7									
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005	12 24 1 4 0 0 0 0 3 0 7 0 3 0 3 0 4 0 8 0 1 0 3 1 1 0 2 0 6	36 0 0 0 0 0 0 0 0 0 0 0 0		0 72 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	84 0 0 0 0 0 0 0 0 0	96 0 0 0 0 0 0 0	108 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	132 0 0 0 0 0 0	0 0 0	156 0 0 0	0 0	180

Accident		Evaluation	Age in Mo	onths											
Year	12	24	36	48	60	72	84	96	109	120	400				
Year 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	12 821,655 74,248 95,127 225,857 131,565 1,378,834 181,851 108,637 309,700	24	36 543,590 66,238 96,846 197,893 130,671	48 543,590 66,238 96,846 197,893 130,671	543,553 66,238 99,826 194,821 130,671	66,238	543,553 66,238 99,826 194,821 130,671 1,212,832 216,916 533,080 346,562	96 543,553 66,238 99,826 194,821 130,671 1,212,832 216,916 533,080	66,238 99,826 194,821 130,671	66,238 99,826 194,821 130,671	132 543,553 66,238 99,826 194,821 130,671	144 543,553 66,238 99,826 194,821	156 543,553 66,238 99,826	168 543,553 66,238	180 543,5
2001 2002 2003 2004 2005	288,407 252,599 702,393 120,041	310,106 293,112 925,979 156,194	308,031 293,112 925,979	308,031 293,112	308,031	149,000									

Accident		Age Interv	al in Month	s											
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	400 400	400				
1991	0.753	0.879	1.000	1.000	1.000	1.000	1.000						156 - 168	168 - 180	180 - Ult
1992	0.892	1.000	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000	1.000	1.000	
1993	1.018	1.000	1.000	1.031	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		
1994	0.878	0.998	1.000	0.984	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
1995	0.991	1.003	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
1996	1.000	0.421	2.091	1.000	1.000	1.000	1.000	1.000	1.000	1.000					
1997	1.211	1.000	0.985	1.000	1.000	1.000	1.000	1.000	1.000						
1998	4.908	1.000	1.000	1.000	1.000	1.000	1.000	1.000							
1999	1.144	0.991	0.987	1.000	1.000	1.000	1.000								
2000	1.465	1.000	1.000	1.000	1.000	1.000									
2001	1.075	0.993	1.000	1.000											
2002	1.160	1.000	1.000												
2003	1.318	1.000													
2004	1.301														
2005															
	Simple Ave	age of Mid	die 12 of I	atost 14 /N	on-continu		112								
[1]	1.121	0.964	1.089	1.001											
• •		0.007	1.003	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
5	Simple Aver	age of Mid	dle 3 of Lat	test 5 (Non	-contiguou	s. Average	High Low								
[2]	1.260	0.998	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000					

	Simple Aver	age of Mid	dle 12 of La	itest 14 (No	on-contigue	us, Avera	ge High Lo	wì							
[1]	1.121	0.964	1.089	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Aver	age of Mid	dle 3 of Lat	est 5 (Non-	-contiguous	. Average	High Low								
[2]	1.260	0.998	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weig	hted Aver	age of Late	st 14 (Con	tiquous)										
[3]	1.133	0.833	1.180	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weig	hted Aver	age of Late	st 5 (Non-c	ontiquous)										
[4]	1.252	0.997	0.997	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Prior Selecte	d													
Prior Selected	1.200	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Selected														
Selected	1.300	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Dev To Uit	1.300	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Accident		Evaluation	Age in Mo	nths											
Year	12	24	36	48	60	72	84	96	108	1 100 1					
1991	27,583	41,693	543,510	543,510	543,553			543,553	543,553	120 543,553	132 543,553	144 543,553	156	168	180
1992	66,238	66,238	66,238	66,238	66,238	66,238	66,238	66,238	66,238	,	66,238		543,553	543,553	543,5
1993	40.380	96,846	96,846	96,846	99,826	99,826		99,826	99,826	,	99,826	66,238 99,826	66,238	66,238	
1994	79,407	197,877	197,877	197,877	194,821	194,821	194,821	194,821	194,821	194,821	194,821	194,821	99,826		
1995	123,179	130,336	130,671	130,671	130,671	130,671	130,671	130,671	130,671	130,671	130,671	194,021			
1996	128,520	558,707	579,607	1,212,832	1,212,832	1,212,832	1,212,832	1,212,832		1,212,832	130,071				
1997	51,953	220,146	220,146	216,916	216,916	216,916	216,916	216,916	216,916						
1998	29,700	531,782	533,080	533,080	533,080	533,080	533,080	533,080	212,010						
1999	131,015	350,735	350,735	346,562	346,562	346,562	346,562								
2000	36,621	149,685	149,685	149,685	149,685	149,685									
2001	255,207	310,106	308,031	308,031	308,031										
2002	176,599	293,112	293,112	293,112											
2003	315,941	925,979	925,979												
2004	67,121	151,589													
2005	65,689														

Accident		Age Interva	al in Month	s										
Year	12 to 24	24 to 36	36 to 48	48 to 60	60 to 72	72 to 84	84 to 96	96 to 108	108 to 120	120 122	400 444			
1991	1.512	13.036	1.000	1.000	1.000	1.000	1.000	1.000	1.000	120 - 132	132 - 144			168 - 180 180 - Uit
1992	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		1.000	1.000	1.000
1993	2.398	1.000	1.000	1.031	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
1994	2.492	1.000	1.000	0.985	1.000	1.000	1,000	1.000	1.000	1.000	1.000	1.000		
1995	1.058	1.003	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
1996	4.347	1.037	2.093	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
1997	4.237	1.000	0.985	1.000	1,000	1.000	1.000	1.000	1.000					
1998	17.905	1.002	1.000	1.000	1.000	1.000	1.000	1.000						
1999	2.677	1.000	0.988	1.000	1.000	1,000								
2000	4.087	1.000	1.000	1.000	1.000									
2001	1.215	0.993	1.000	1.000										
2002	1.660	1.000	1.000											
2003	2.931	1.000												
2004	2.258													
2005														

***	Simple Average	ge of Midd	ile 12 of La	test 14 (No	on-contigue	us, Averag	e High Low	v)							
[1]	2.573	1.505	1.089	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Simple Average	ge of Midd	lle 3 of Late	est 5 (Non-	continuous	. Aversee I	High Laur								
[2]	2.283	1.000	1.000	4.000											
1-1	2.203	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weigh	ited Avera	ge of Late:	st 14 (Conf	ianone)										
[3]	2.632	1.135	1.180	1.000											
	2.502	1.130	1.100	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Volume Weigh	ted Avera	ge of Lates	st 5 (Non-c	ontiquous)										
[4]	2.150	0.999	0.997	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	Prior Selected														1.000
Outes Catalana															
Prior Selected	2.600	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4.000
	0-4											1.000	1.000	1.000	1.000
	Selected														
Selected	2.600	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4.000						
						1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Dev To Ult	2.600	1.000	1.000	1.000	1.000	1.000	4.000								
				1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

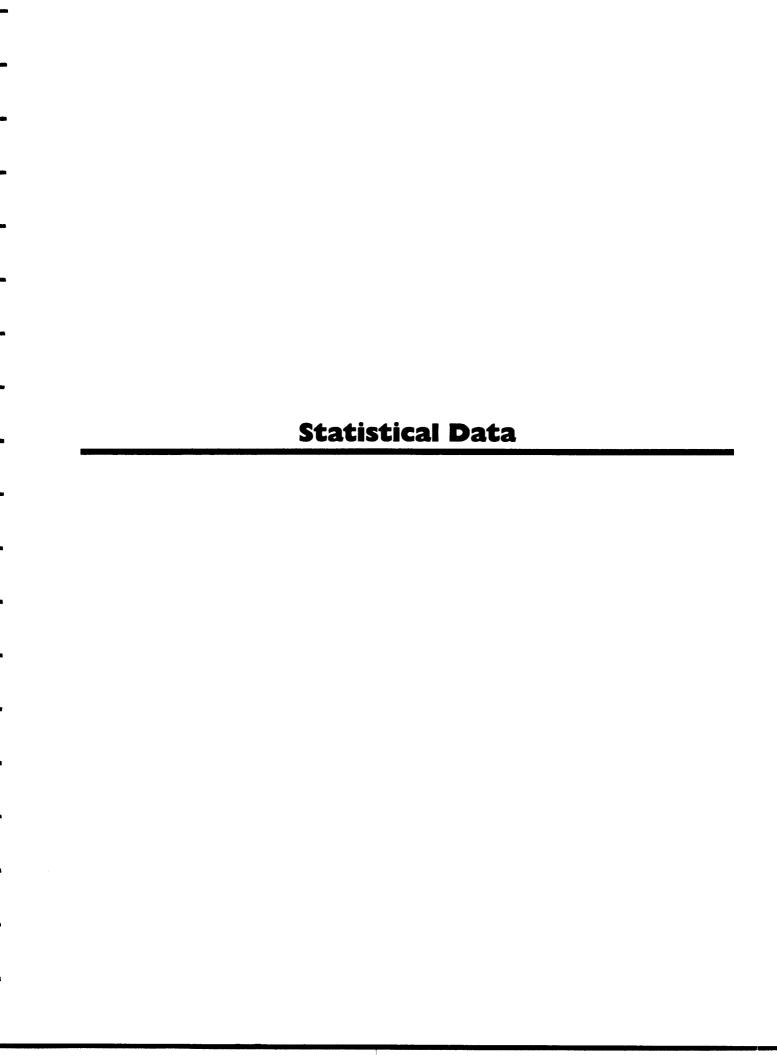


Accident Year		Evaluatio	n Age in	Months											
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005	12 18 11 10 18 25 33 28 34 42 14 35 32 47 30 28	24 20 11 10 21 26 39 38 53 50 22 38 37 48 39	36 20 11 10 21 26 39 38 53 50 22 38 37 49	48 20 11 10 21 26 39 38 53 50 22 38 37	20 11 11 21 26 39 38 53 50 22 38	72 20 11 11 21 26 39 38 53 50 22	20 11 11 21 26 39 38 53 50	96 20 11 11 21 26 39 38 53	108 20 11 11 21 26 39 38	20 11 11 21 26 39	20 11 11 21 26	20 11 11 21	156 20 11 11	168 20 11	180

West Michigan Risk Management Trust Property (RB, RC, TE, CM, BR) Open Claim Counts Data Evaluated as of 6/30/05

Accident		Evaluatio	n Age ir	Months					400	120	132	144	156	168	180
Year	12	24	36	48	60	72	84	96	108		0	0	0	0	0
1991	7	3	1	1	0	0	0	0	0	0	0	0	0	0	_
1992	2	0	0	0	0	0	0	0	0	0	0	0	0	•	
1993	4	0	0	0	0	0	0	0	0	0	0	0	ŭ		
1994	7	2	2	2	0	0	0	0	0	0	0	·			
1995	4	0	0	0	0	0	0	0	0	0	Ū				
1996	16	9	1	0	0	0	0	0	0	U					
1997	9	3	2	0	0	0	0	0	U						
1998	13	2	0	0	0	0	0	U							
1999	13	3	2	0	0	0	0								
2000	4	0	0	0	0	0									
2001	7	0	0	0	0										
2002	5	0	0	0											
2003	8	0	0												
2004	10	1													
2005	9														





i Indicated Surplus	(6)		\$ 84,003	0	128,423	0	0		122 647	52.050	126 274	63.855	199 206	132,663	300 767		399.000	\$ 1,608,888
Ultimate Losses Subject to Loss Fund	(8)	1	\$ 250,997	333,663	210,709	405,000	453,000	450,000	409,853	597,950	523,726	661,145	575,794	642,337	673,233	1 000 000	601,000	\$ 7,788,407
Loss Fund	(2)	\$ 335,000	333 663	500,550	339,132	405,000	453,000	450,000	532,500	650,000	650,000	725,000	775,000	775,000	974,000	1,000,000	1,000,000	\$ 9,397,295
Total Ultimate Losses	(9)	\$ 250 997	333 711	240,700	507,012	535,793	482,837	578,977	409,853	597,950	523,726	661,145	575,794	642,337	673,233	1,040,030	601,000	\$ 8,118,091
٦	(2)	\$ 128.237	66,238	90 826	104 824	130,451	1,0,061	442,475	216,916	440,356	346,562	149,685	308,031	293,112	315,941	156,194	180,000	\$ 3,469,066
Ultimate Losses - Undiscounted AL APD	(4)	\$ 65,487	17,389	36.040	55 869	87 301	20,00	90,291	19,474	92,507	97,538	157,991	125,144	124,953	110,303	122,835	110,000	\$ 1,427,384
Ultimate Losses	(5)	\$ 45,225	106,248	46,904	247,940	220,161	31 435	307.08	40,400	50,701	58.469	33 240	24.25	212,40	77,47	200,000	000,18	\$ 1,264,333
G.	Ì	\$ 12,049	143,836	27,939	37,163	44,703		C.			~		Ψ.	•		230,000	20,000	\$ 1,957,308
Occurrence Period (1)	•	07/01/90 - 06/30/91	07/01/91 - 06/30/92	0//01/92 - 06/30/93	07/01/93 - 06/30/94	07/01/94 - 06/30/95	07/01/95 - 06/30/96	07/01/96 - 06/30/97	07/01/97 - 06/30/98	07/01/98 - 06/30/99	07/01/99 - 06/30/00	07/01/00 - 06/30/01	07/01/01 - 06/30/02	07/01/02 - 06/30/03	07/01/03 - 06/30/04	07/01/04 - 06/30/05		Total



⁽²⁾ From Exhibit A-2, Col (11)
(3) From Exhibit B-2, Col (11)
(4) From Exhibit C-2, Col (11)
(5) From Exhibit D-2, Col (11)
(6) = (2) + (3) + (4) + (5)
(7) From Arthur J Gallagher & Co. of Michigan, Inc.
(8) The lesser of (6) and (7)
(9) = (7) - (8). set to a minimum of 0

WEST MICHIGAN RISK MANAGEMENT TRUST Summary of Ultimate Losses and Limited IBNR by Year Limited to the Loss Fund

Summary Exhibit 2

	Limited IBNR	(7)	0 \$	0	0	0	0	0	0	0	0	4,925	0	35,999	60,159	192,198	347,551	\$ 640,831
Limited	Reported Losses	(9)	\$ 250,997	333,663	210,709	405,000	453,000	450,000	409,853	597,950	523,726	656,220	575,794	606,338	613,075	807,802	253,449	\$ 7,147,576
	Reported Losses	(5)	\$ 250,997	333,711	210,709	535,793	482,837	578,977	409,853	597,950	523,726	656,220	575,794	606,338	613,075	807,802	253,449	\$ 7,437,230
	Indicated Reserve	(4)	0\$	0	0	0	0	0	0	0	0	4,925	0	71,603	72,575	483,816	420,072	\$ 1,052,989
Paid Loss	Subject to Loss Fund	(3)	\$ 250,997	333,663	210,709	405,000	453,000	450,000	409,853	597,950	523,726	656,220	575,794	570,735	690,659	516,184	180,928	\$ 6,735,417
Ultimate Losses	Subject to Loss Fund	(2)	\$ 250,997	333,663	210,709	405,000	453,000	450,000	409,853	597,950	523,726	661,145	575,794	642,337	673,233	1,000,000	601,000	\$ 7,788,407
ם י	Occurrence Period	(1)	07/01/90 - 06/30/91	07/01/91 - 06/30/92	07/01/92 - 06/30/93	07/01/93 - 06/30/94	07/01/94 - 06/30/95	07/01/95 - 06/30/96	07/01/96 - 06/30/97	07/01/97 - 06/30/98	07/01/98 - 06/30/99	07/01/99 - 06/30/00	07/01/00 - 06/30/01	07/01/01 - 06/30/02	07/01/02 - 06/30/03	07/01/03 - 06/30/04	07/01/04 - 06/30/05	Total



⁽²⁾ From Summary Exhibit 1, Col (8)
(3) Sum of paid losses, limited to the Loss Fund by year
(4) = (2) - (3), but not less than zero
(5) From Exhibits 5, Column 4 (for all lines)
(6) The lesser of (2) and (5)
(7) = (2) - (6)

	Trust - Limi	ited to Specific F	Retention *		Trust - Unlimited	
Occurrence	Paid	Outstanding	Reported	Paid	Outstanding	Reported
Period	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE
(1)	(2)	(3)	(4)	(5)	(6)	(7)
07/01/90 - 06/30/91	\$ 12,049	\$ 0	\$ 12,049	\$ 12,049	\$ 0	\$ 12,049
07/01/91 - 06/30/92		0	143,836	253,575	0	253,575
07/01/91 - 06/30/92		0	27,939	27,939	0	27,939
07/01/92 - 06/30/93		0	37,163	37,163	0	37,163
		0	44,703	44,703	0	44,703
07/01/94 - 06/30/95		0	6,776	6,776	0	6,776
07/01/95 - 06/30/96		0	33,057	33,057	0	33,057
07/01/96 - 06/30/97		0	31,306	31,306	0	31,306
07/01/97 - 06/30/98		0	19,079	19,079	0	19,079
07/01/98 - 06/30/99	•	0	290,075	290,075	0	290,075
07/01/99 - 06/30/00		0	109,401	109,401	0	109,401
07/01/00 - 06/30/01	_	35,604	154,001	118,397	35,604	154,001
07/01/01 - 06/30/02	_	12,416	155,841	143,425	12,416	155,841
07/01/02 - 06/30/03		212,013	349,115	137,103	412,013	549,115
07/01/03 - 06/30/04		2,500	3,316	816	2,500	3,316
07/01/04 - 06/30/05	816	2,300				
Total	\$ 1,155,125	\$ 262,532	\$ 1,417,657	\$ 1,264,864	\$ 462,532	\$ 1,727,397

(2) - (7) Based on data provided by West Michigan

* For 7/1/90 - 6/30/93: \$125,000 For 7/1/93 - 6/30/05: \$175,000



	Nui	ts		
Occurrence	Elementary	High	Adult	
Period	& Jr. High	School	Education	Total
(1)	(2)	(3)	(4)	(5)
07/01/90 - 06/30/91	26,885	11,686	1,933	40,504
07/01/91 - 06/30/92	29,014	12,326	4,023	45,363
07/01/92 - 06/30/93	38,060	13,894	5,238	57,192
07/01/93 - 06/30/94	41,266	16,436	4,839	62,541
07/01/94 - 06/30/95	43,385	17,447	6,779	67,611
07/01/95 - 06/30/96	47,110	18,283	6,706	72,099
07/01/96 - 06/30/97	48,346	19,074	6,706	74,126
07/01/97 - 06/30/98	50,246	21,803	397	72,446
07/01/98 - 06/30/99	51,386	21,697	1,077	74,160
07/01/99 - 06/30/00	51,643	22,471	734	74,848
07/01/00 - 06/30/01	51,508	23,432	894	75,834
07/01/01 - 06/30/02	53,118	25,021	980	79,119
07/01/02 - 06/30/03	54,728	26,610	1,065	82,403
07/01/03 - 06/30/04	59,617	27,510	1,350	88,477
07/01/04 - 06/30/05	60,130	27,024	1,173	88,327
07/01/05 - 06/30/06	63,514	24,920	938	89,372
Total	769,956	329,634	44,832	1,144,422
(6) 05 / 06 Exposure Level	63,514	24,920	938	
(7) Basic Limit Pure Premium	\$3.55	\$4.91	\$5.46	
(8) Weighted Average				3.95
(9) Increased Limit Factor to \$17	' 5,000			1.140
(10) Industry Loss Cost: \$175,000)			\$4.50

- (2) (5) Provided by West Michigan
 - (7) Based on insurance industry data at \$100k limits
 - (8) = Line (7), weighted by Line (6)
 - (9) Based on Tillinghast analysis of industry data
 - $(10) = (8) \times (9)$



nemer .		Trust - Lim	ited to Specific I	Retention *		Trust - Unlimited	4
	Occurrence	Paid	Outstanding	Reported	Paid	Outstanding	Reported
_	Period	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
_	07/01/90 - 06/30/91	\$ 45,225	\$ 0	\$ 45,225	\$ 45,225	\$ 0	\$ 45,225
	07/01/91 - 06/30/92	106,248	0	106,248	106,248	0	106,248
	07/01/92 - 06/30/93	46,904	0	46,904	46,904	0	46,904
_	07/01/93 - 06/30/94	247,940	0	247,940	981,186	0	981,186
	07/01/94 - 06/30/95	220,161	0	220,161	892,449	0	892,449
	07/01/95 - 06/30/96	31,435	0	31,435	31,435	0	31,435
	07/01/96 - 06/30/97	40,406	0	40,406	40,406	0	40,406
	07/01/97 - 06/30/98	33,781	0	33,781	33,781	0	33,781
igated .	07/01/98 - 06/30/99	60,547	0	60,547	60,547	0	60,547
	07/01/99 - 06/30/00	58,468	0	58,468	58,468	0	·
	07/01/00 - 06/30/01	33,218	0	33,218	33,218	0	58,468
_	07/01/01 - 06/30/02	34,272	0	34,272	34,272	0	33,218
	07/01/02 - 06/30/03	24,727	0	24,727	24,727	0	34,272
	07/01/03 - 06/30/04	104,657	75,000	179,657	104,657	75,000	24,727 170,657
	07/01/04 - 06/30/05	28,333	28,640	56,973	28,333	28,640	179,657
						20,040	56,973
_	Total	\$ 1,116,322	\$ 103,640	\$ 1,219,962	\$ 2,521,856	\$ 103,640	\$ 2,625,496

(2) - (7) Based on data provided by West Michigan

* For 7/1/90 - 6/30/93: \$125,000 For 7/1/93 - 6/30/05: \$175,000



Automobile Liability
Summary of Historical Exposure Data

1	Number of Vehicles										
Occurrence Period	Private Passenger	Vans, Pickups	Medium Trucks	Heavy Trucks	School Buses	Total					
(1)	(2)	(3)	(4)	(5)	(6)	(7)					
07/01/90 - 06/30/91	37	74	50	7	383	551					
07/01/91 - 06/30/92	40	81	54	8	385						
07/01/92 - 06/30/93	54	95	73	8	365 466	568					
07/01/93 - 06/30/94	59	91	82	9	541	696					
07/01/94 - 06/30/95	74	94	83	10		782					
07/01/95 - 06/30/96	76	189	18	3	560 647	821					
07/01/96 - 06/30/97	56	182	20	6		933					
07/01/97 - 06/30/98	49	201	11	5	672	936					
07/01/98 - 06/30/99	48	189	15	8	715	981					
07/01/99 - 06/30/00	51	198	17	8	741	1,001					
07/01/00 - 06/30/01	34	206	26		761	1,035					
07/01/01 - 06/30/02	36	214	30	31	773	1,070					
07/01/02 - 06/30/03	38	221	33	32	798	1,110					
07/01/03 - 06/30/04	33	254	33 27	32	823	1,147					
07/01/04 - 06/30/05	23	229	28	34	886	1,234					
07/01/05 - 06/30/06	28	239	24	3 8	816 794	1,099 1,093					
Total	736	2,757	591	212	10,761	15,057					
(8) 05 / 06 Exposure Level	28	239	24	8	794						
(9) \$175,000 Pure Premium	\$ 168	\$ 184	\$ 160	\$ 157	\$ 119						
(10) Weighted Average Pure Pr	emium at \$175,	000			-	\$ 136					



^{(2) - (7)} Provided by West Michigan

⁽⁹⁾ Based on insurance industry data at \$100,000 limit of liability, adjusted to \$175,000 per occurrence limit

^{(10) =} Line (9), weighted by Line (8)

Occurrence	Paid	nited to Specific			Trust - Unlimite	d
Period	Loss & ALAE	Outstanding	Reported	Paid	Outstanding	Reported
(1)		Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE
(1)	(2)	(3)	(4)	(5)	(6)	(7)
07/01/90 - 06/30/91	\$ 65,487	\$ 0	¢ 65 407			
07/01/91 - 06/30/92		0	\$ 65,487	\$ 250,191	\$ 0	\$ 250,19
07/01/92 - 06/30/93		_	17,389	17,389	0	17,38
07/01/93 - 06/30/94		0	36,040	36,040	0	36,040
07/01/94 - 06/30/95	,	0	55,869	55,869	0	55,869
07/01/95 - 06/30/96	,,	0	87,301	100,663	0	100,663
07/01/96 - 06/30/97	119,474	0	98,291	163,608	0	163,608
07/01/97 - 06/30/98	92,507	0	119,474	119,474	0	119,474
07/01/98 - 06/30/99	97,538	0	92,507	92,507	0	92,507
07/01/99 - 06/30/00	97,538 157,991	0	97,538	97,538	0	97,538
07/01/00 - 06/30/01		0	157,991	157,991	0	157,991
07/01/01 - 06/30/02	125,144	0	125,144	125,144	0	125,144
07/01/02 - 06/30/03	124,953	0	124,953	124,953	0	124,953
07/01/03 - 06/30/04	116,565	0	116,565	116,565	0	116,565
07/01/04 - 06/30/05	122,835	0	122,835	122,835	0	122,835
	86,091	15,514	101,605	86,091	15,514	101,605
Total	\$ 1,403,475	\$ 15,514	\$ 1,418,989	\$ 1,666,858	\$ 15,514	\$ 1,682,372

(2) - (7) Based on data provided by West Michigan

* For 7/1/90 - 6/30/93: \$125,000 For 7/1/93 - 6/30/05: \$175,000



		Nu	mber of Vehicle	es		
Occurrence Period	Private Passenger	Vans, Pickups	Medium Trucks	Heavy Trucks	School Buses	Total
(1)	(2)	(3)	(4)	(5)	(6)	(7)
07/01/90 - 06/30/91	37	74	50	7	383	551
07/01/91 - 06/30/92	40	81	54	8	385	568
07/01/92 - 06/30/93	54	95	73	8	466	696
07/01/93 - 06/30/94	59	91	82	9	541	782
07/01/94 - 06/30/95	74	94	83	10	560	821
07/01/95 - 06/30/96	76	189	18	3	647	933
07/01/96 - 06/30/97	56	182	20	6	672	936
07/01/97 - 06/30/98	49	201	11	5	715	981
07/01/98 - 06/30/99	48	189	15	8	741	1,001
07/01/99 - 06/30/00	51	198	17	8	761	1,035
07/01/00 - 06/30/01	34	206	26	31	773	1,070
07/01/01 - 06/30/02	36	214	30	32	798	1,110
07/01/02 - 06/30/03	38	221	33	32	823	1,110
07/01/03 - 06/30/04	33	254	27	34	886	1,147
07/01/04 - 06/30/05	23	229	28	3	816	1,099
07/01/05 - 06/30/06 _	28	239	24	8	794	1,099
Total	736	2,757	591	212	10,761	15,057

(2) - (7) Provided by West Michigan



		Trust - Lim	ited to Specific F	Retention *	Trust - Unlimited						
	Occurrence	Paid	Outstanding	Reported	Paid	Outstanding	Reported				
-	Period	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE	Loss & ALAE				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)				
-	07/01/90 - 06/30/91	\$ 128,237	\$ 0	\$ 128,237	\$ 543,553	\$ 0	\$ 543,553				
	07/01/91 - 06/30/92	66,238	0	66,238	66,238	0	66,238				
	07/01/92 - 06/30/93	99,826	0	99,826	99,826	0	99,826				
-	07/01/93 - 06/30/94	194,821	0	194,821	194,821	0	194,821				
	07/01/94 - 06/30/95	130,671	0	130,671	130,671	0	130,671				
	07/01/95 - 06/30/96	442,475	0	442,475	1,212,832	0	1,212,832				
	07/01/96 - 06/30/97	216,916	0	216,916	216,916	0	216,916				
	07/01/97 - 06/30/98	440,356	0	440,356	533,080	0	533,080				
	07/01/98 - 06/30/99	346,562	0	346,562	346,562	0	346,562				
	07/01/99 - 06/30/00	149,685	0	149,685	149,685	0	149,685				
	07/01/00 - 06/30/01	308,031	0	308,031	308,031	0	308,031				
-	07/01/01 - 06/30/02	293,112	0	293,112	293,112	0	293,112				
	07/01/02 - 06/30/03	315,941	0	315,941	925,979	0	925,979				
	07/01/03 - 06/30/04	151,589	4,605	156,194	151,589	4,605	156,194				
	07/01/04 - 06/30/05	65,689	25,867	91,556	65,689	25,867	91,556				
-	Total	\$ 3,350,150	\$ 30,472	\$ 3,380,622	\$ 5,238,585	\$ 30,472	\$ 5,269,057				

(2) - (7) Based on data provided by West Michigan

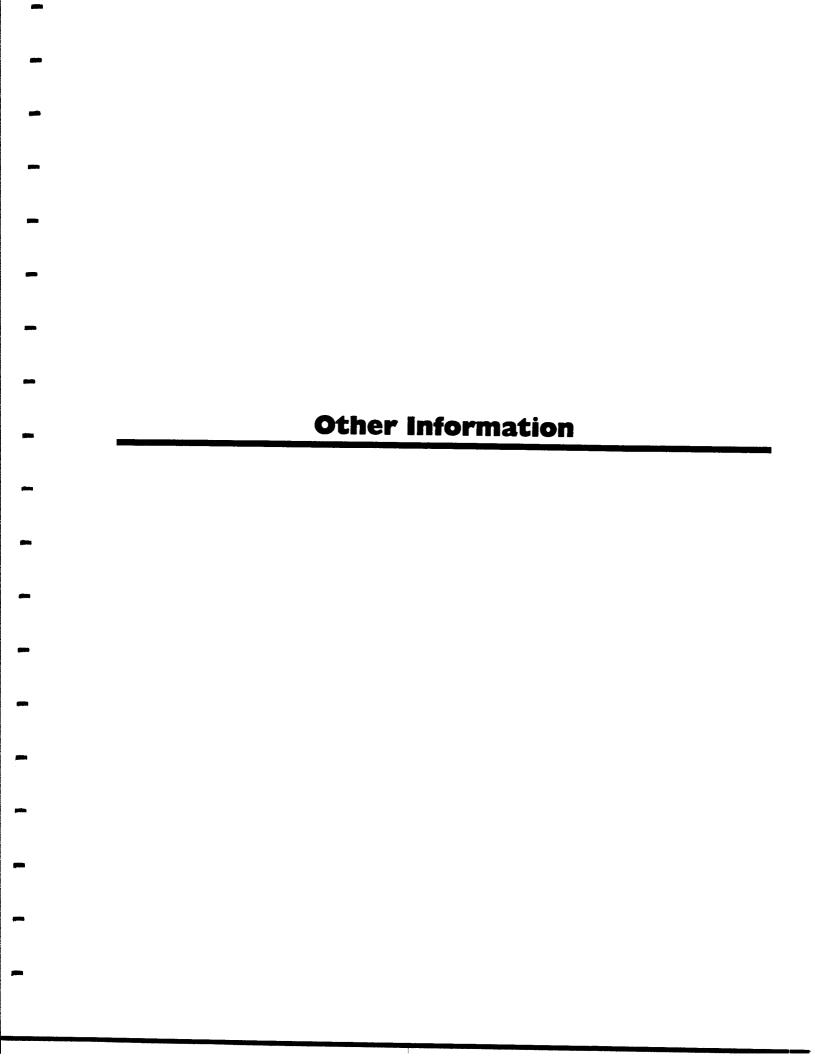
* For 7/1/90 - 6/30/93: \$125,000 For 7/1/93 - 6/30/05: \$175,000



		Property
	Occurrence	Value
	Period	(Millions)
	(1)	(2)
	07/01/90 - 06/30/91	\$ 448
	07/01/91 - 06/30/92	480
	07/01/92 - 06/30/93	626
-	07/01/93 - 06/30/94	711
	07/01/94 - 06/30/95	792
	07/01/95 - 06/30/96	932
	07/01/96 - 06/30/97	1,007
	07/01/97 - 06/30/98	1,110
	07/01/98 - 06/30/99	1,360
	07/01/99 - 06/30/00	1,381
	07/01/00 - 06/30/01	1,421
_	07/01/01 - 06/30/02	1,458
	07/01/02 - 06/30/03	1,764
	07/01/03 - 06/30/04	1,850
_	07/01/04 - 06/30/05	
	07/01/05 - 06/30/06	1,904 2,273
-	Total	\$ 19,517

(2) Provided by West Michigan (05/06 includes Wayland)





		July 1, 1991-1992		July I, 1992-1993		July I, 1993-1994		July I, 1994-1995	_	July 1, 1995-1996		July 1, 1996-1997		July 1. 1997-1998
Students:														
High school students		12,326		13,8 94		16, 4 36		17, 44 7		18,283		19,074		21,803
Elementary students		29,014		38,060		41,266		43,385		47,110		48,346		50.246
Other	_	4,023	-	5,238	_	4,839	_	6,779	-	6,706	_	6,706	_	397
Total students		45,363		57,192		62,541		67,611		72,099		74,126		72, 44 6
Teachers		2,537		3,233		3,432		3,429		3,775		3,986		4,048
Buses		385		466		541		560		647		672		715
Property values	\$	479,682,272	\$	626,178,817	\$	710,500,359	\$	792,206,683	\$	932,294,365	\$	1,007,303,336	\$	1,110,435,146
Elementary schools		72		88		99		97		106		107		104
High schools		16		19		19		19		23		21		22
Number of districts		13		15		16		16		18		19		19
Premiums:														
Package	\$	349,270	\$	365,014	\$	342,299	\$	395,844	\$	409,918	\$	421,313	\$	365,641
Excess property		110,750		121,405		142,814		143,501		159,313		154,870		123,484
Excess liability		132,917		166,832		169,413		193,852		126,245		135,383		107,602
Boiler and machine		25,141		30,119		35,551		42,788		47,798		53,365		48,840
Student accident		-		•		•		-		-		-		-
Foreign travel		-		•		-		-		-		-		-
School board legal		-		-		-		•		-		-		-
Crime bond		-		•		-		-		-		-		-
Claims management		48,176		52,652		55,105		64,510		66,031		69,165		72, 48 6
Risk management fee		38,500		13,394		27,013		34,726		36,650		39,554		145,000
Loss fund		355,500		344,517		405,000		453,000		450,000		532,500		650,000
MCCA		-		-		-		102,928		88,806		69,597		13,734

Operating and Demographic Data

 July 1. 1998-1999		july I, 1999-2000	 July 1, 2000-2001		July 1, 2001-2002	 July 1, 2002-2003		July I, 2003-2004	July 1, 2004-2005	% of Change Since 2004-2005	% of Change Since 1991-1992
21,697		22,471	23,432		25,326	26,210		27,510	24,920	5%	1220/
51,386		51,643	51,508		54,576	54,728		59,617			123% 105%
 1,077	_	734	 894	_	1,191	 1,465		1,350	,		(66%)
										- ()	(00,0)
74,160		74,848	75,834		81,093	82,403		88,477	89,372	7%	95%
4,098		4,141	4,222		4,679	5,272		5,272	5,649	7%	123%
741		761	773		808	886		886	794		106%
\$ 1,359,513,765	\$	1,380,760,517	\$ 1,421,195,720	\$	1,524,131,084	\$ 1,764,047,641	\$	1,838,133,521	\$ 1,874,415,563	2%	291%
103		98	98		103	105		98	102	4%	42%
21		24	24		25	31		25	29	16%	81%
										1070	0170
19		19	19		21	23		23	24	4%	85%
\$ 320,000	\$	289,000	\$ 289,000	\$	393,539	\$ 484,895	s	545,909	\$ 562,909	3%	61%
123,000		123,000	128,817		176,020	396,131	•	467,977	486,655	4%	339%
94,700		93,106	93,160		141,571	187,623		251,300	295,027	17%	122%
48,840		48,840	48,659		55,165	68,811		74,829	75,832	1%	202%
-		-	-		183,869	239,490		238,185	255,633	7%	- %
-		-	-		-	24,179		26,703	-	(100%)	- %
-		-	-		120, 4 91	158,852		269,909	300,000	11%	- %
		-	-		-	1,150		1,150	1,213	5%	- %
83,217		87,771	71,553		96,168	84,067		88,673	92,597	4%	92%
149,350		153,830	161,500		171, 4 00	196,500		202,395	215,907	7%	461%
650,000		700,000	775,000		775,000	974,000		1,000,000	1,012,692	1%	185%
•		6,171	5,992		59,842	79,138		136,673	156,123	14%	- %

Scope of Coverages

The major categories of insurance protection the West Michigan Risk Management Trust provides its members are listed as follows:

Property

Buildings
Contents
Mobile Equipment
EDP
Auto Physical Damage
Flood and Earthquake
Fine Arts
Inland Marine
Excess Property
Boiler and Machinery

General Liability

Comprehensive General Liability
Employee Benefits Liability
Automobile Liability
Auto Medical Payments
Uninsured/Underinsured Motorist
Personal Insurance Protection
Personal Property Protection
Foreign Legal Liability

Crime

Money and Securities Commercial Blanket Bond Depositors' Forgery Money Order and Counterfeit Papers

Other

School Board Legal Liability
Student Accident

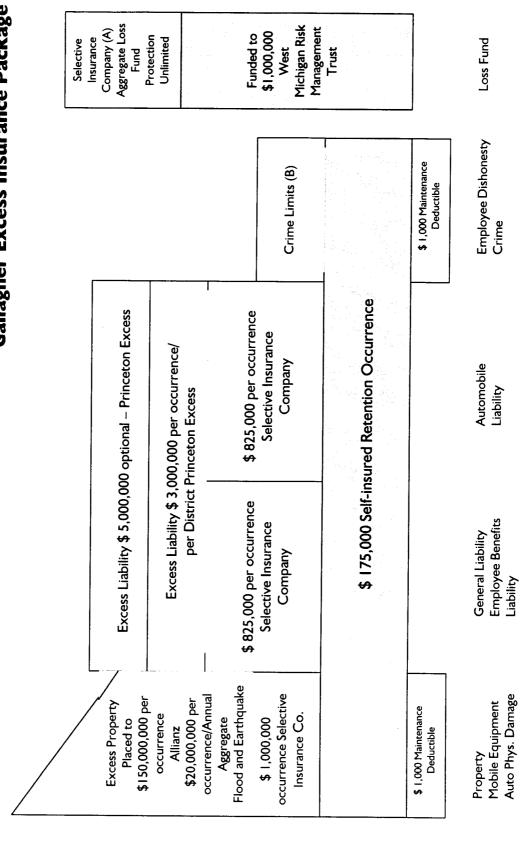
COMPARATIVE SCHEDULE OF EXCESS INSURANCE IN FORCE FOR THE FIFTEEN-YEAR PERIOD ENDED JUNE 30, 2005:

	<u> 1991</u>	1992	1993	<u> 1994</u>	1995	1996	1997
Multi-peril:			<u> </u>				
Premium	\$ 561,009	\$ 646,161	\$ 755,911	\$812,488	\$914,552	\$ 957,161	\$ 985,493
Occurrence Limit	125,000	125,000	125,000	175,000	175,000	175,000	175,000
Attachment Point	335,000	333,663	339,132	405,000	453,000	450,000	532,500
Aggregate Limit	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited

Excess Insurance Package

<u> 1998</u>	<u> 1999</u>	2000	2001	2002	2003	<u>2004</u>	2005
\$ 828,466 175,000 650,000 Unlimited	\$ 819,107 175,000 650,000 Unlimited	\$802,512 175,000 725,000 Unlimited	\$ 798,681 175,000 775,000 Unlimited	\$1,242,055 175,000 775,000 Unlimited	\$1,757,631 175,000 974,000 Unlimited	\$2,083,490 175,000 1,000,000 Unlimited	\$1,881,349 175,000 1,012,692





If the loss fund should be exhausted, the aggregate loss fund policy eliminates the SIR provision, and the program reverts back to a conventional type program.

Employee dishonesty - \$100,000; money and securities in/out - \$25,000; depositors' forgery - \$25,000 <u>@</u>

⁽A) With this program, there is an aggregate (stop-loss) insurance policy should we exhaust the loss fund. The aggregate loss fund coverage is provided to comply with the Michigan state law, which mandates a minimum of \$5,000,000 in excess coverage above the Loss Fund.

Definitions

Claim

Insurer Operations. Ad demand by an insured or another party for payment for loss under an insurance contract or bond; "claim" is also used to refer to the actual or estimated amount of a loss.

Incurred Losses

Both paid and known reserved losses occurring within a specific period of time.

Loss

General. A reduction, decrease, or disappearance of value.

Property. The amount of a reduction in value of an insured property, caused by an insured peril.

Casualty. The payment of a claim on behalf of an insured.

Loss Adjustment Expense

Insurer Operations. The expense involved in settling a loss, excluding the actual value of the loss.

Allocated Expenses

- legal fees
- professional photographs
- medical records
- experts' rehabilitation costs
- accident reconstruction
- architects and contractors
- engineers
- police, fire, coroner, weather, or other such reports
- property damage appraisals
- extraordinary costs for witness statements
- official documents and transcripts
- sub rosa investigations
- medical examinations
- extraordinary travel made at client's request
- court reports
- fees for service of process
- pre- and post-judgment interest paid
- chemists
- collection cost payable to third parties on subrogation
- any other similar cost, fee, or expense reasonably chargeable to the investigation, negotiation, settlement, or defense of a claim or loss that must have the explicit prior approval of the client
- managed care